

1903

High Point
North Carolina

Illustrated,



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HIGH POINT

A BRIEF SUMMARY OF ITS MANUFACTURING ENTERPRISES, TOGETHER
WITH SKETCHES OF MANY OF THE BUSINESS MEN.

ILLUSTRATED

BY J. J. FARRISS, EDITOR HIGH POINT ENTERPRISE.

1903

ENTERPRISE ELECTRIC PRINT,
High Point, N. C.: 1903



Mayor J. J. Cox.

CITY GOVERNMENT.

1901-1903.

MAYOR—J. J. COX.

SECRETARY AND TREASURER—A. J. DODAMEAD.

ALDERMEN.

J. P. REDDING.

D. H. HALL.

J. W. SECHREST.

J. J. WELCH.

J. R. HOLT.

J. H. MILLIS.

W. T. KIRKMAN.

D. C. ALDRIDGE.

PREFACE.

A SHORT HISTORY of the business interests of High Point, intended simply as a matter of record and incidentally as a means of information for those who are seeking homes and investment in the South.

This is the Third edition of the book, the first one being issued in 1896, and a later one in 1900. As in the other publications, there is no attempt to advertise anything for sale or to offer "bargains" to the prospector.

There is no firm or land company back of it. It was planned and carried out by the editor of the ENTERPRISE, encouraged by the manufacturers and other business men of the town.

On account of the large number of industries represented, it is impossible to give more than a suggestion of each.

HIGH POINT'S FACTORIES.

1	.....Alma Furniture Co.
2	.....American Lumber Co.
3	.....Carolina Manufacturing Co.
4	.....Columbia Furniture Co.
5	.....Continental Furniture Co.
6	.....Enterprise Table Works.
7	.....Eagle Furniture Co.
8	.....Globe-Home Furniture Co.
9	.....High Point Bobbin Co.
10	.....High Point Buggy Co.
11	.....High Point Chair Co.
12	.....High Point Excelsior Co.
13	.....High Point Furniture Co.
14	.....High Point Ice & Coal Co.
15	.....High Point Machine Works.
16	..High Point Mattress & Bed Spring Co.
17	.....High Point Mantel & Table Co.
18	.....High Point Metallic Bed Co.
19	.....High Point Milling Co.
20	.....High Point Overall Co.
21	.....High Point Pants Co.
22	.....High Point Paint Co.
23	.....High Point Silk Mill.

24	.....High Point Show Case Works.
25	.....High Point Trunk & Bag Co.
26	.....High Point Upholstering Co.
27	.....High Point Veneering Co.
28	.....Kitchen Cabinet & Table Co.
29	.....Lindsay Chair Co.
30	.....Lowe Trouser Co.
31	.....Myrtle Furniture Co.
32	....National Lounge & Bed Spring Co.
33	.....Peerless Machine Works.
34	.....Piedmont Table Co.
35	..Pickett, W. P. & Co., Tobacco M'frs.
36	.....Rankin Coffin & Casket Co.
37	.....Smith Furniture Co.
38	.....Snow Basket Co.
39	.....Snow Lumber Co.
40	.....Southern Chair Co.
41	.....Southern Wheel Co.
42	.....Tate Furniture Co.
43	.....Tomlinson Chair Mfg. Co.
44	.....Union Furniture Co.
45	.....Victor Chair Co.
46	.....Welch Furniture Co.

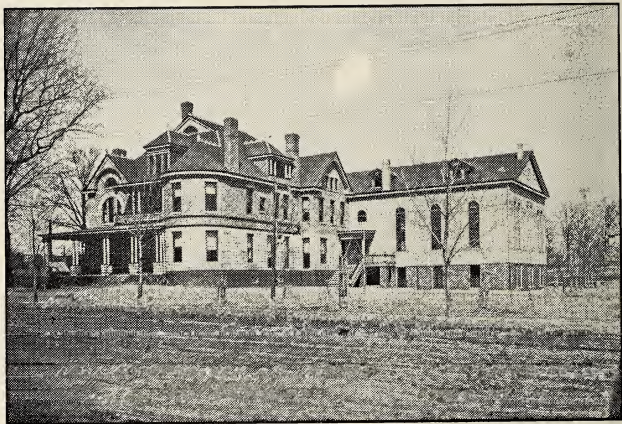
HIGH POINT, N. C.



STRIP OF PAPER as long and half as broad as the space occupied on the map of North Carolina, laid on the map from southwest to northeast, its western edge resting on the foothills of the Blue Ridge mountains would include the wonderful Piedmont section of North Carolina, Virginia, South Carolina and Georgia. This part of these four great states constitute the choice spot of the Union for beauty of scenery, exhaustlessness of fine timbered lands, variety of products, rising industries, and the native moral and mental strength of its people. It may be that in the America of the future, this blue line of country, so richly suggestive to the artist for atmospheric effects, so potent a factor in the national wealth of the country, so abounding in men of business genius, may seek to add another star to its country's flag, and become invested with governmental functions of its own within its territorial limits.

The claim is not an invidious one that the most progressive part of this section is that included within the boundaries of the old North State. This portion has turned its attention to manufacturing, with the city of High Point as the manufacturing centre, more than quadrupling, in the number of its factories, any other part of it.

High Point is a thriving town, in Piedmont North Carolina, about midway between Atlanta and Washington, on the main line of the Southern Railway. It gets its name from the fact that it is the highest point on that road between those two cities. It has a population of 6,500, four-fifths whites, almost wholly native. For years, its distinguishing characteristic has been conservatism. Located in the centre of one of the best farming sections in the State, it was a typical Southern town, with grocery and dry goods stores. There were occasional attempts to make it a market for leaf tobacco, as much of the fragrant weed was cultivated in the 'back country.' But efforts of this kind were failures, other towns in the vicinity having



Graded School Building.

HIGH POINT AND HER PROGRESS.

gained a market, the influences of which could not be counteracted without large outputs of capital.

A greater destiny awaited it. Latent energies were to be aroused which were to make it not only the pride of its State, but which would attract the attention of the whole country. Not from the discovery of mines or oil, was this to be done—the creator of so many towns—but from manufacturing.

The town of High Point has achieved a success in manufacturing, within the past twelve years, which deserves notice. Its success has demonstrated a principle of its own creation—the working out of its own schemes from its own potentialities. While other towns in the South were thinking of their possibilities, provided they possessed capital, this little Southern town went to work with what resources it had, it began to solve the problem of manufacturing. It neither waited for, nor advertised for capitalists to “work up” the large bodies of fine oak timber, of this section, into furniture; but commenced, in a small way, to manufacture a cheap line of chamber suits. This was in 1889. All that time, the village of 2,000 people, had a tobacco factory, a sash door and blind factory and a mill, which turned out spokes and shuttle-blocks. To-day it possesses 50 factories, engaged chiefly in the manufacture of furniture of various kinds, from kitchen-safes to chamber-suits. When thirteen years ago, three young men put what money they had, a few thousand dollars, into a rough frame building and filled it with saws, planers, sand-papery machines, etc., which constituted the first factory, the more conservative thought it would have been better had they kept their small resources in the dry goods and grocery business. But they had confidence in their undertaking. The future was kind to them. From the first there was a demand for their furniture, and success was assured. Then followed venture after venture on the part of other young men. The result was to give to High Point the chief place among the furniture manufacturing towns of the South, and to inspire a hundred towns to build factories.

The advantage which High Point has over other towns engaged in manufacturing is in the variety of articles manufactured. This fact is appreciated both by large and small retailers. It is convenient for the former to have a market from which he may procure all that he needs, at once, from the same shipping



Main Street, Looking South.

HIGH POINT AND HER PROGRESS.

point, and for the latter to have the advantage of mixed cars, that is different kinds of furniture occupying the same car. It may readily be seen that such a condition is of great advantage, both as regards promptness and freight rates. This fact, together with the established reputation for reliability of goods, fills the High Point market with dealers the whole year, and has built up enormous mail order departments.

Where, it may be asked, does the town sell its wares? At first its market was confined almost wholly to the South. But as the manufacturing interests grew, orders poured in from every section of the east and west, from New York to California, and from Chicago to Texas. In addition to this, it may be said that orders have been received from England and South America. In the last named countries, there is every reason to believe that a large trade can immediately be built up, and the enterprising directors of a few of the large factories have their eyes upon the Philippines as a future market. Manufacturing for foreign countries, on a large scale, would at once be feasible, provided the companies added to or changed their stock lines, which have hitherto been made with a view to solicitation of American patronage only.

A unique feature of manufacturing in making High Point is that of its fifty factories, none of them has an enormous capitalization. The companies run from \$5,000 to \$175,000. This is a natural outcome of the peculiar conditions already alluded to, and has been of great advantage to High Point as a manufacturing town. Home capital and home talent have been put into the different enterprises. The spirit of manufacturing has been instilled into its citizens. Merchant, physician, lawyer, preacher, all have stock, many of them important executive positions, in the new and growing factories. Young men in shop, counting-room, or on the farm, look forward to the time when they will have sufficient money saved to take stock in one of the factories or build one for themselves. This has produced a spirit of frugality and purposes on the part of the young men of the community at once safe, practical and diverting, and gives them an interest in the building up of the town they would not otherwise have.

Of the factories in High Point, about 30 are engaged in the manufacture of furniture; one of sash, doors, blinds and other frame building material; one engine-building works; two foundries; one basket fac-



Broad Street, Looking West.

HIGH POINT AND HER PROGRESS.

tory; one excelsior works; one veneering works; two trouser factories; one shirt factory; two coffin factories; one flour mill; one shuttle-block and bobbin factory; one tobacco factory; one show-case factory; one paint works; one molding and novelty works; one trunk factory, one wheel factory, one silk mill, etc., etc.

We thus have the striking spectacle of one factory to every 117 of the population, and it may be confidently asserted that one-sixth of the inhabitants are proprietors or stockholders. This is the more remarkable, considering the fact that there is not a co-operative factory in the list. There are no safe places in the way of excessive salaries for officials who own a majority of the stock, as it is the case with some other factories; every company pays a dividend, and so far, the percentage has been gratifying. Any large surplus has usually gone toward increasing capitalization, or the establishment of other companies. Some men are interested in as many as a dozen factories. This has created a community of interest and inter-dependence among them which is both advantageous and healthful in a business way. Under such conditions, it is not surprising that factories constantly multiply—frequently at the rate of five or six annually—and that the labor problem has been a problem that is not a problem.

All the interests mentioned are doing a remunerative business, but, as may be seen, the manufacturer of furniture preponderates. The articles made comprise chamber suits, odd pieces, chairs, office desks, tables, mantels, pulpit sets, couches, bed-lounges, bed-springs, side boards, chiffoniers, kitchen safes, engines, coffins, desks, show cases, cotton garments and numerous other lines.

The amount of lumber used annually in the manufactories of High Point is many million feet. This is obtained from the Piedmont section, which abounds in the best and most workable timber in world. The freight tonnage during the year amounts to \$700,000.00. This enormous shipment contrasted with that of the year 1889, which was about \$50,000.00, will give one an idea of the growth of the manufacturing interest within the past thirteen years.



South Main Street, Showing School Park.

HIGH POINT AND HER PROGRESS.

The town, during these years of rapid progress, has been fortunate in having two banks, and a third has lately been added. These institutions have always exhibited a liberal policy toward both old and new enterprises. Their services in helping to build up the infant industries cannot easily be over-estimated. The stockholders of the banks are all largely interested in many of the factories, as directors and stockholders. This has given business confidence that could not have been had in any other way.

The building and loan association has been a filicitous element of business progress. There have been as many as four series of these. They have been conducted by the solid business men of the town, and have yielded a percentage of 8 per cent. Each series matures about every 6 years. Each association has one paid official, who draws the flattering annual salary of one hundred dollars! By means of these beneficent organizations, hundreds of homes have been built by the laboring classes, and few, if any have ever failed to comply with the conditions of settlement.

High Point has no revenue from saloons. It has had a provision in its charter from the first which constitutes it a prohibition town. This has operated so well that there has never been a successful issue to have it changed. It has eight churches, two schools, owns its electric lights and water works, and the question of better street-paving and electric cars is near at hand. The school for white children is a high school, occupying a beautiful structure costing \$25,000, and that for negro children is in connection with a normal and industrial school. The latter school has a commodious brick structure, costing many thousand dollars, under the auspices of the Society of Friends of New York. There is a school population of 1,344 whites, and 375 negroes. Both of these institutions receive a liberal support from the town.

There are no municipal political parties in High Point. The mayor and aldermen are chosen every year by the citizens as a body, and may be republicans or democrats. Usually, the honors are equally divided. This has been the custom from the day the charter was granted.

While furniture may be manufactured at other points, the product of the High Point factories lead in prices and finish, and the kinds of furniture manufactured are so varied that what is known as



North Main Street.

HIGH POINT AND HER PROGRESS.

"mixed cars" furnish an important advantage to the buyer, both in the matter of convenience and cheapness of transportation. So distinctive and well understood has this truth become, among furniture buyers, that large numbers of them constantly visit High Point.

The question of High Point's success is one of the past. It has already been brought out by the skill, courage, tenacity of purpose and work of those who constitute its business element.

The business of High Point is pre-eminently the manufacture of furniture. There are now 30 factories of this kind here. We have 20 other manufacturing interests, all of which exhibit the best evidences of success.

Working men have found High Point a profitable and happy place to live. Good wages are paid them promptly. The school facilities are excellent and comparatively free of charge. Church opportunities are abundant. Living is cheap. Incentives to economy are many. Not a few young men who formerly began in stores and in the factories at the most elemental machine, are now foremen, superintendents and stockholders. Two successful building and loan associations have enabled many to build their own homes and pay for them easily. There could hardly be greater opportunities for eliciting, combining and directing one's business talents, be he poor or rich, than are found in the city of High Point. He who would say that this will not eventually make it the greatest city in the State would be risking much.

The city and citizens obtain their electric lights at a nominal cost. It owns its dynamos, while its power is furnished by the High Point Machine Works. There are now 62 arc lights and 1,700 incandescent lights on the line. The old arc lights have been substituted by the most improved lights of the kind on the market.

The latest improvement to the city is the new water works and sewerage system. Five miles from the town limits, the city purchased ten acres of land, on which was located a copious spring. On the branch flowing from this spring a stone dam was built, and to-day the city owns one of the purest and most beautiful little reservoirs to be seen anywhere. Close by are located two enormous boilers and steam pumps by



Washington Street, Looking East.

HIGH POINT AND HER PROGRESS.

which the tank and water-pipes constituting the system are kept filled. So far only one boiler and one pump, used a part of every other day, is necessary to furnish sufficient water. There are 9 miles of water mains, holding 350,000 gallons. The tank holds an additional 150,000 gallons. Thus the city has at its disposal 500,000 gallons of water, and the pumps could be started at once to furnish more in case of a large fire. The tank is 170 feet high from foundation to finial, and is located on the highest point, in the centre of the town. It furnishes 60 pounds fire pressure to the inch.

The question of sewerage has been settled. Six miles of 8, 10 and 12 inch main have just been laid and more must soon follow.

These improvements have, of course, cost money. The bonded indebtedness of the town is \$125,000 which will be increased to \$225,000 during the year.

But the taxes in High Point are in comparison with other towns, exceedingly low. Some comparisons, on this matter, made with other towns, in and out of the State, would show up greatly to the advantage of High Point. This is one of the arguments of the many which constantly appeal to men of sagacity and worth who are seeking homes and a place for the safe investment of their capital.

It may be confidently asserted one of the causes of inexpensive living in High Point and the low taxes, is the small cost attached to running the city government. Considering the fact that there are 6,500 people in High Point, it is astounding to strangers that two policemen are sufficient to preserve order. In fact it is a matter for remark that there is hardly ever a serious case of violation of law, and arrests are few. If there was a factory in High Point that did not do more business than the town government, it would have to go out of business altogether.

In searching for a cause for this state of things one would at once hit upon the fact that High Point has no barrooms. Long ago the sturdy citizens of the City had a charter made prohibiting the issuance of any license to sell intoxicating liquors.

The attention of the mayor and aldermen is, therefore, not so much directed to a criminal element of the population as to the constructive improvement of the city.



Residence of M. J. Wrenn

THE HIGH POINT FURNITURE COMPANY.

This company, of which Mr. M. J. Wrenn is the sole owner was organized twelve years ago. The High Point Furniture Company has had distinguished success from the start, and does a great business in various States of the Union. As may be seen from the accompanying engraving, the plant is a large one,



M. J. Wrenn.

consisting of factory offices, finishing departments and ware-rooms. It furnishes his own power, using an enormous horse power engine and boiler for this purpose. The factory is located on the line of the High Point, Randleman, Asheboro and Southern Railroad, and is in the heart of the factory district.

Mr. Wrenn is recognized among his compeers as a business man of great sagacity and foresight, and is wide-awake to keep the output of his large factory of the style and price to compel a flattering trade.

Although Mr. Wrenn has the distinction of being an unmarried man, he is erecting one of the handsomest residences to be found in this or any North Carolina city. Its style is that of the colonial villa, is of granite and white brick, in half peristyle, Ionic columns of the porch and PORTE COCHRE making a most beautiful effect.

The grounds, those formerly occupied by the college, possess much natural beauty and will be greatly improved.

During the past few years the capacity of this factory has been doubled and the capital increased greatly. There is no factory in the South that has met with more success than this one and a large part of this has come through Mr. Wrenn's management.



Hamilton Street, Looking North.

THE GLOBE-HOME FURNITURE COMPANY.

It was a notable event, in furniture circles last year, when two of our largest and strongest furniture companies consolidated. These were the Home and the Globe companies. At the time of the consolidation, the Home had a paid-up capital of \$36,000, and the Globe one of \$40,000. The Globe-Home now has a capital of \$175,000, is turning out some of the finest furniture and doing a large business. Mr. J. Elwood Cox is President of company, Dr. W. G. Bradshaw, Secretary and Manager, and Dr. J. J. Cox, Treasurer.

Dr. Bradshaw is a native of Alamance county, a graduate of Trinity College; a first honor man of the class of '77, a graduate of the Baltimore College of Physicians and Surgeons, in 1880; a licentiate of the North Carolina Medical Board of Examiners and also of the North Carolina Pharmaceutical Association.



Dr. W. G. Bradshaw.

Dr. Bradshaw was successful as a physician and pharmacist, but his fine executive talent gave him a bent for the business world. For some years he was cashier of the Commercial National Bank, but resigned to become Secretary and Treasurer of the Globe Furniture Company. At the time of the consolidation of the Home and Globe companies, he was retained as Secretary and Manager of that large organization. Dr. Bradshaw is a man who spares no pains to keep abreast of all that is doing in the world. He has paid frequent visits to the large furniture exhibits of the East and Northwest and is not slow to inject the ideas there received into the large concern of which he is practically the business head.

Dr. J. J. Cox is the treasurer. He is a man of excellent business judgment, deliberate and safe in all of his business dealings. He has taken a great deal of interest in the affairs of the company to which he



Residence of J. Elwood Cox, Showing Front and Side Views.

HIGH POINT AND HER PROGRESS.

has given many years of his life and the results have been excellent—the right man in the right place.

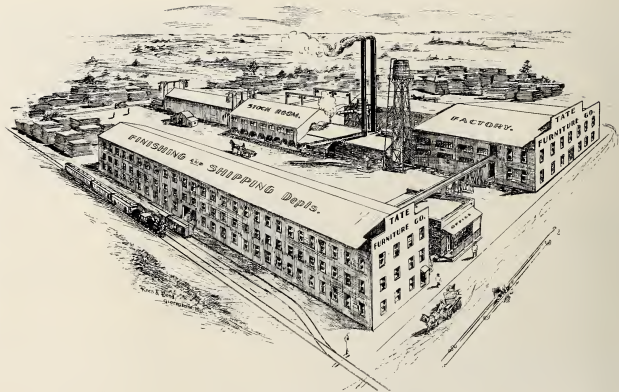
Dr. Cox was born in Northampton county in 1845 and spent his boyhood days on his father's farm. His father moved to Guilford county in 1859, and he received his primary education in New Garden Boarding School. Finishing the course there he commenced the study of medicine, subsequently entering Jefferson Medical College, Philadelphia, where he graduated. He commenced the practice of medicine at Guilford College, in 1871, where he remained until 1882 when he moved to High Point. He practiced here with much success. He decided to change his business on account of his health. In 1895 he was elected secretary and treasurer of the Home Furniture Co., and since the consolidation of the Globe-Home factories he has been the treasurer. Dr. Cox is now serving his third term as Mayor of the City and his usefulness and ability is recognized both in public and private life.

Upon the Superintendent of a factory devolves the responsibility of getting the most out of the lumber and in best shape. In other words, it is he who plan up-to-date styles of furniture. Mr. A. J. Rickel, Superintendent of the Globe-Home, is a man of enviable reputation in this respect.

Too much cannot be said in praise of the goods that is being turned out by the Globe-Home, as they are the very best. This company, on of the greatest in the South, has done much to direct the eyes of the furniture buyer to High Point.

THE HIGH POINT SHOW CASE WORKS.

This pretty manufacturing business is being conducted solely by Mr. Frank Gurley. He has placed upon the market an excellent Show Case, both in convenience of arrangement and in the quality of the work. Mr. Gurley is an inventor of a device which has been proved to be exceedingly useful in simplifying the workings of the Show case, and he has been able to sell without difficulty the output of his factory. Mr. Gurley is a young man of genius and business ability.



Factory Tate Furniture Company.

THE TATE FURNITURE COMPANY.

If close attention to business and acute perception of the needs of the trade are to be counted marks of success, Mr. A. E. Tate, Secretary and Treasurer of the Tate Furniture Company, is a successful man. Since 1893, when Mr. John H. Tate and this gentleman organized the Company which bears their name, it has gone steadily forward under his business leadership. He is a close observer of changing styles of furni-

ture and the demands of buyers. The company makes a point of adhering to the maxim with which it began its career—the very best goods that can be made in the grades which it undertakes. Heretofore it has confined itself to medium grade chamber suits, chiffoniers, beds and dressers. Lately it has added some finer lines.

The Tate Company is one of the largest in the city, the factory working from seventy-five to one hundred hands. The capital stock is \$48,000. Its shipments of suites and chiffoniers cover sections of the Union from Florida to New York and from High Point to California. It has show-rooms in Chicago and elsewhere and its business is steadily increasing.

Mr. John H. Tate, president of the company, is one of the three gentlemen who started the furniture business in High Point in 1890. He is also the founder and head of the American Lumber Company, which was organized a year ago, a notice of which appears elsewhere.

Mr. A. E. Tate, while devoting his best energies to the Tate Furniture Co. is also interested in and associated with other important business enterprises of the community. He is yet a young man and en-



Mr. A. E. Tate.
joys the distinction of being one of the best office men in the State.



Factory of Eagle Furniture Company.

THE EAGLE FURNITURE COMPANY.

Mr. Charles Ragan is the efficient Secretary and Treasurer of this popular company. Mr. Ragan has just entered his thirties, but is justly regarded as one of the substantial and able business men of High Point. He succeeded his father, Mr. W. H. Ragan, as Secretary and Treasurer of the Eagle, three years ago, and since then has, in every particular, shown himself capable of pushing forward the output and sales of his factory in the same efficient and admirable success achieved by Mr. W. H. Ragan.

This splendid company was organized in 1893. It is one of our best plants, and occupies several large buildings—the machinery room being 80x140 feet, and the warehouse, which is two stories, being 40x175 feet.

Its specialties of manufacture are suites, sideboards, chiffoniers, and odd dressers. Some of these are exceedingly handsome, although no suits are made costing more than \$50.00. Side-boards run from \$14.00 and odd dressers from \$4.00 to \$12.00.

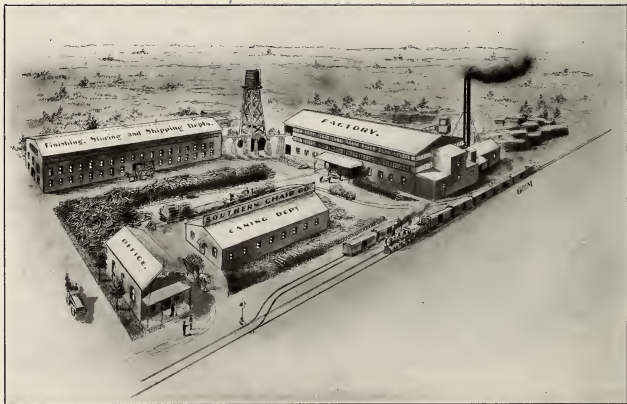
Mr. Ragan, while Secretary and Treasurer of the Eagle company, is one of the owners of Columbia Furniture Company.

There are few young men in the State of greater promise in a business way, as he not only has the advantage of capital; but has shown skill and judgment in the management of the Eagle as well as other enterprises which have engaged his attention. It is young men of this kind who have compelled High Point to forge to the front.

Among other sterling business men connected with the Eagle Company are Mr. E. A. Snow, President;



Mr. Chas. Ragan.



Factory Southern Chair Company.

THE SOUTHERN CHAIR COMPANY.

This is one of the most progressive and efficient of the High Point factories. During its seven years of existence (it was organized in 1896) it has done a large business, and is placing upon the market some of the most desirable lines of dining-room, cottage, nurse and arm chairs.

Of this well known chair company E. A. Snow is President, and Prof S. L. Davis General Manager and Secretary and Treasurer. This of itself bespeaks its success.



Prof. S. L. Davis

The plant consists of three large buildings and offices. The three larger buildings are used for factory, caneing department, and finishing, storing and shipping departments. The first named of these is an iron structure 60x180 feet, 3 stories in height; the others are also commodious, of 2 stories. Finishing room 80x150, two stories. The output of the company last year was \$100,000. The capital of the company is \$50,000. This constitutes it one of the largest of the chair factories.

Regarding the quality of the goods turned out, it may be said that the Southern Chair Company is known far and wide for its first-class product. Its specialty is what is called goods of medium grade; but it has ever been the purpose of the practical manager to give all his goods the best finish possible. This fact has enabled the company to effect ready sales of their large output.

Prof. Davis, the able General Manager, Secretary and Treasurer, is one of the best equipped men in the State. He is highly educated, being an Alumnus respectively of Oak Ridge Institute, the University of North Carolina, and of the National Business University. To this training, he added special business training in connection with another furniture company. The Southern Chair Company may be congratulated upon the man in charge.



Factory of Alma Furniture Company.

HIGH POINT AND HER PROGRESS.

THE ALMA FURNITURE COMPANY.

Mr. Jonathan P. Redding, Secretary and Treasurer of the Alma Furniture Company (who, by the way is the pioneer manufacturer in High Point of kitchen safes) seventeen years ago, after serving an apprenticeship in the lumber business, where he made a success even at an early age in life. brought to High Point the acute business ability characteristic of citizens of Randolph county of which he is a native. In 1895 he organized the company, of which he has been the successful head ever since.

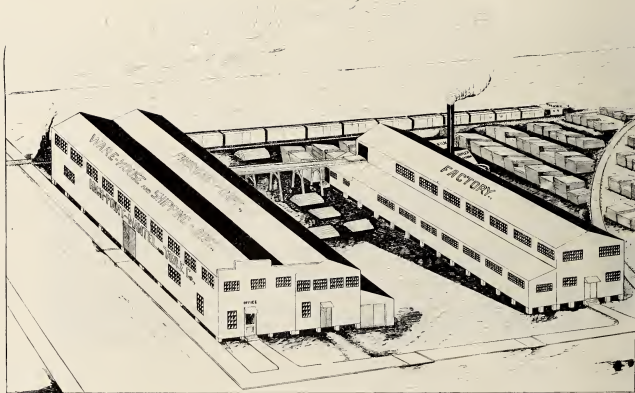


Mr. J. P. Redding.

The Alma manufactures, as specialties, tables and safes. The product of the factory has been permitted to speak for itself, and the result has been most gratifying to Mr. Redding and the other stockholders. It has never been their policy to confine their sales to any special section; but to seek a market in different sections. The consequence has been that the annual sales in the Northern, Western and Southern States have been large.

The fact that the company has a Secretary and Treasurer who is conversant with every detail of the business, and is, as well, one of the most accessible of men, has done much toward building up this important enterprise. He works a force of about 50 hands, and uses in his factory the latest and best machinery.

Mr. Redding does not confine his business talent and fine sense to building up his own business, although so highly successful there. He is a man of great public enterprise. For several terms he has been asked to serve as city alderman and has discharged, acceptable, the functions of some of the most important committees.



Factory High Point Mantel & Table Company.

THE HIGH POINT MANTEL & TABLE COMPANY.

This is one of the newest enterprises in High Point; but it is one of the most vigorous. It turns out a product in safes, tables and hall racks of different grades, which will command attention anywhere. It is a sound principle in business to do well whatever is attempted. The High Point Mantel and Table Company seek to justify this maxim and as a result, they are meeting with a large and deserved success.



Mr. O. E. Kearns.

Mr. O. E. Kearns is the hustling young Secretary and Treasurer of the company. He has been endowed with rare business talent and has already had a successful business experience.

He is yet a young man but by close application to business he is as well versed in the manufacture of the special lines as those who have been in the business for many years. He has worked incessantly to build up a large trade on the product of his factory and has been richly rewarded.

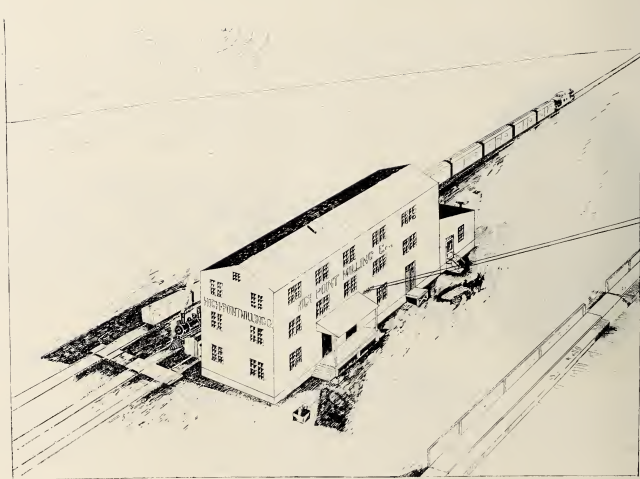
Mr. Kearns is also interested in other factories.

The company has lately increased its capital stock and has a promising future in every way.

THE HIGH POINT EXCELSIOR COMPANY.

There is much excelsior used, in one way and another, in High Point. Realizing this fact, Messrs. A. E. Burns and A. R. Hammer organized the above named company in April, 1900.

Mr. A. E. Burns, the Secretary and Treasurer of the company, has pushed the enterprise with vigor



High Point Milling Company.

HIGH POINT AND HER PROGRESS.

and success. There is now no need of manufacturers here going elsewhere for excelsior, as the plant is sufficient to satisfy the demands made upon it. A large business is being built up.



Mr. A. B. Horney.

THE HIGH POINT MILLING COMPANY.

The High Point Milling Company is one of those enterprises which is a result of thorough acquaintance with one of the needs of our city and the presence of a man who understands the milling business in every particular. This man is Mr. A. B. Horney, who was for five years an apprentice in the Wachovia Mill at Salem, this State.

When it was proposed to form a company here for the production of Roller Mill Flour and Feed of the very best quality, Mr. Horney was secured as Secretary and Treasurer, which assured its success.

Already the mill enjoys a large patronage in this and other States, and its stockholders are highly pleased with the increase of the business.

The capital stock of the company is \$10,000.

It has, also, the advantage of having as its president, Mr. W. H. Ragan, so well and favorably known for his business sagacity.

The business is rapidly growing.

THE NATIONAL LOUNGE AND BED SPRING COMPANY.

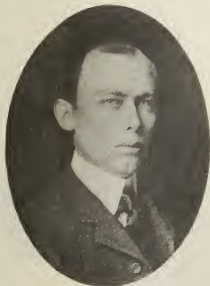
The National Lounge and Bed Spring Company is composed of Capt. W. E. Johns, Sr. It was organized on August 1, 1899. Since its organization the business of the company has grown steadily.



Factory High Point Overall Company.

HIGH POINT AND HER PROGRESS.

Its lines consist of parlor suits, single lounges, bed lounges and mattresses. Capt. Johns, who gives his time to the business is a native of Virginia. He came to High Point many years ago, and since that time has been identified with the commercial life of the city. He is doing finely in his present business.



Mr. J. H. Adams.

THE HIGH POINT OVERALL COMPANY.

This substantial enterprise was organized two years ago with ample capital. Mr. J. H. Mills is President, and Mr. J. H. Adams is Secretary and Treasurer of the successful business enterprise known as the High Point Overall Company. During the last two years there has been a large increase in the amount of goods manufactured, and the sales are large. The product of the factory, although there is much competition from other sections of the country, shows up so well in the matter of quality of goods and workmanship, also in the lowness of price, that the company has rapidly come into prominence.

Its one specialty is a good, strong quality of overall, and its principal market is found in the great South, although there is demand for its goods in the North and West.

Mr. J. H. Adams the Secretary and Treasurer is a young man of solid, substantial character, of vast determination, and marked business ability. He has given the business of the company his closest atten-

tion since becoming identified with it and has succeeded admirably.

The organization and success of this company are due mainly to his efforts and those of his advisers. We have little doubt, knowing the man as we do, that others who are engaged in the same line of manufacture, will have to hustle if they keep pace with him in the procession.



Residence of W. P. Pickett.

PICKETT'S TOBACCO FACTORY.

That High Point has one of the largest and most successful plug tobacco factories in the South, is due

to the indomitable perseverance and the high business ability of two brothers, Messrs. W. P. Pickett and F. M. Pickett. These two men are the gifts to the city of old Davidson, which has furnished us many good men and women, in the building up of our city. The brothers Pickett are among the best of our "city makers," and have been identified with the High Point manufacturing interests since 1872. It was during that year that a small tobacco factory was begun



Mr. W. P. Pickett.



Mr. F. M. Pickett.

which has grown from time to time into the large and convenient quarters it now occupies.

Mr. W. P. Pickett, the senior member of the firm, is easily one the best judges of tobacco in the State, and he is so accurately acquainted with every detail of plug tobacco manufacture, that his judgment



Hamilton Street, Showing Plant of Lindsay Chair Company.

HIGH POINT AND HER PROGRESS.

is constantly in demand in the factory. He is a man who has decided convictions on business matters and the courage to carry out those convictions. These faculties and the fact that he is a hard worker, have made him one of the most financially substantial men in the community. He is a man deeply interested in the church of which he is member, and, by his financial aid, has contributed greatly to its success.

Mr. F. M. Pickett, Secretary and Treasurer, is yet a young man; but has been connected with the business since its inception. His business talents are of the highest order, and he has been a potent factor in building up the large tobacco business of his firm. Like his brother, he is a firm judge of the delightful narcotic weed, and buyers know that they may trust absolutely what he says on this point.

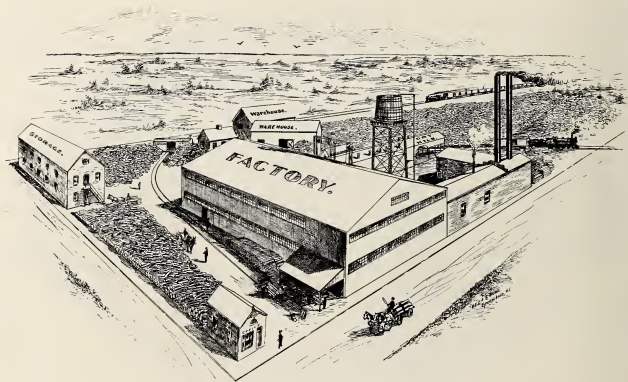
The brands of tobacco furnished by W. P. Pickett & Company, are among the best known brands in the South and West. The reader who is at all acquainted with plug tobacco will recognize at once the names, "Pickett's Leatherwood," "Pride of North Carolina," "Pickett's Natural Leaf," "Sweet Gum," "Red Ham," "Legal Tender," and "Long Cotton." Wherever these tobaccos are once sold, they are in demand afterward.

The Messrs. Pickett, while bending their best energies to their tobacco factory, are both largely interested in other manufacturing and financial interests of the town, as will be noted by the readers of this book. They are men to count on wherever push, and energy and financiering is necessary.

THE LINDSAY CHAIR COMPANY.

This company was organized in 1900. Mr. W. C. Jones, is president; Mr. A. B. Sapp is vice-president; and Mr. M. B. Smith, secretary and treasurer. The factory is entirely devoted to the manufacture of chairs, from medium to a high grade.

The Lindsay Chair Company has a paid up capital of \$30,000, and its charter permits a capital of \$50,000. The plant is wholly modern, and has a capacity of fifty dozen chairs per day. Mr. Smith has been in this present position only a few months, but has already demonstrated his fitness for the work. The business is growing under his management.



Factory J. Elwood Cox.

MR. J. ELWOOD COX.

MANUFACTURER OF SHUTTLE BLOCKS AND BOBBINS.

Northampton county, this State, is the place of the nativity of a man who has had much to do with the financial and manufacturing development of High Point—Mr. J. Elwood Cox. His is that far-seeing business intelligence which enables him to grasp a situation in an instant and decide at once on its merits. This, with his training in the schools, his tremendous will power and fine address, has given him his enviable success.

Mr. Cox was educated at Guilford College, the Business College of Baltimore and at Earlham College, Ind. In 1883, he assumed control of the business by means of which he has largely built his fortune—the manufacture of spokes, handles, bobbin heads and shuttle blocks. In this business he succeeded his father-in-law, Capt. W. H. Snow. In a few years he had run the sales from \$10,000 per year to \$150,000.

Mr. Cox has succeeded in a business in which many have failed. This of itself is testimony undeniable to his ability and push.

So firmly has he ensconced himself in the confidence of his customers in New England, and in many foreign countries, by the superior character of his goods as well as the straight-forward business dealings, that he practically has the trade at his command. No higher compliment than this could come to any man on the busy mart of trade.

Mr. Cox has had many flattering offers to make his home elsewhere, so many have become his business as well as personal admirers; but he has always declined such offers, preferring to live among the people of High Point, where he has spent most of his business life, and where he has built one of the most beautiful homes in the State.

As his interests were growing somewhat too varied, he one year ago sold the spoke and handle part of his business, and confines his factory to the manufacture of shuttle-blocks and bobbins.



Residence Dr. W. O. Jones.
Residence R. J. Bell. Residence R. C. Charles.

THE HIGH POINT TRUNK COMPANY.



Factory of High Point Trunk Company.

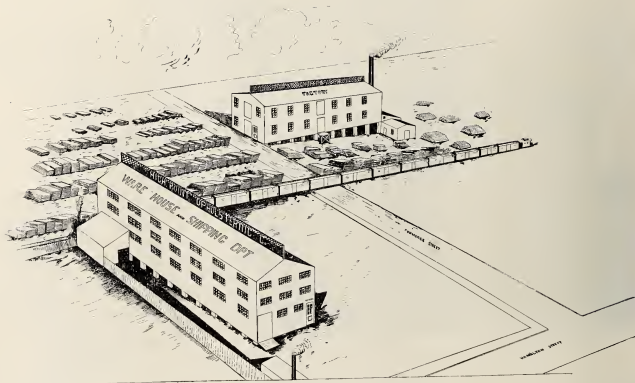
from those quarters successfully. From the very beginning the business showed promise, first on account of the superior goods turned out, and secondly, it was a recommendation that they were made in High Point,

For years it was felt that High Point should have a trunk factory. In January, 1899, this demand was supplied by the organization of the above named company.

In 1902, after it was seen that such a factory would be successful, the company was organized and recapitalized on a larger footing.

Mr. Harvey Davis is now the aggressive Secretary and Treasurer; the trunks manufactured find a ready sale, and the company is on the road to fullest success.

The class of goods turned out by this company is meeting with a ready sale on the market, notwithstanding the belief in certain quarters of the South that this branch of business could only be operated



Factory High Point Upholstering Company

HIGH POINT AND HER PROGRESS.

A few months ago the company erected in the manufacturing district a large three story iron building, which affords ample room for the increasing trade.



Mr. P. V. Kirkman.

THE HIGH POINT UPHOLSTERING COMPANY.

The plant of the High Point Upholstering Company consists of two mammoth iron buildings of three stories, besides steam house and smaller buildings. To Mr. Percy V. Kirkman, the present Secretary and Treasurer, is due the large business done and the rapid manner in which it has established itself in the front rank of the large upholstering enterprises.

The company was organized in 1896, by Mr. Kirkman, T. F. Wrenn and J. J. Welch, sole interest being purchased by Mr. Kirkman three years later. From the first, it has been successful. In April of last year the capital of the company was increased and the company reorganized.

The company is prepared to do almost any kind of upholstering. But it offers specialties in odd dressers, parlor suits, bed lounges, couches, single lounges, Columbia Morris chairs. Its lines of pulpit and lodge furniture have also attained a well-deserved recognition and

reputation upon the market, especially among some of the larger buyers North.

Mr. P. V. Kirkman, although not born in High Point, was reared here from earliest infancy, he being scarcely half a year old, when his parents removed here from Pomona, in February '78. One of his distinctions is that he began the life of a manufacturer when he was only seventeen years of age. As he is now



Residence of J. A. Lindsay.

HIGH POINT AND HER PROGRESS.

twenty-five, he may be called one of the youngest of our manufacturers while, in the point of experience, he is one of the oldest.

Mr. Kirkman's push and energy would give him success in almost any line of business. But to the work in which he is engaged he appears especially well fitted.

BUILDING AND LOAN ASSOCIATIONS.

It may well be doubted whether there is any other one enterprise which redounds to the prosperity and happiness of people in moderate circumstances more than a well-managed Building & Loan Association. High Point has had four of these. The High Point Perpetual Building & Loan Association and The Peoples Building & Loan Association are now in operation.

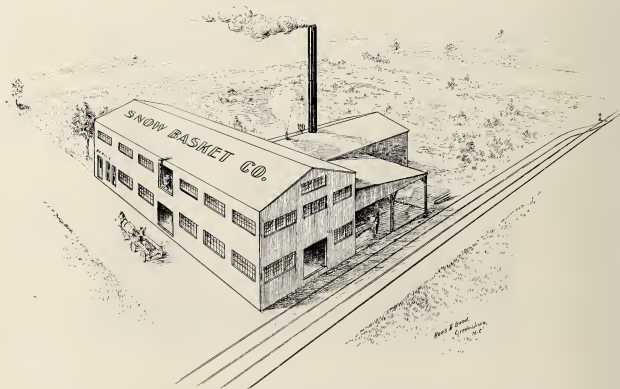
THE HIGH POINT PERPETUAL BUILDING AND LOAN ASSOCIATION.

The first association paid out in 76 months with the splendid record of not having lost a dollar on any investment. This operated under the 6 and 8 per cent. law. The High Point Perpetual Building & Loan Association was organized in November, 1901, and a second series in 1902. It has 850 shares. This operates under the 6 per cent. law. The officers are J. P. Redding, President; C. M. Hauser, Treasurer.

THE PEOPLES BUILDING AND LOAN ASSOCIATION.

The first series of the Peoples Building & Loan Association has been running something now over six years and is ready to close this series. Its second series has been running over four. Its third series started at the beginning of 1901. The fourth series in 1902. This Association has about 2,500 shares. The officers of the Peoples Building & Loan Association are: President, E. M. Armfield; Secretary and Treasurer, John A. Lindsay.

High Point made no mistake in going into the building business with home associations. A few years



Factory Snow Basket Company.

Reed & Dowd
Cincinnati,
N.Y.

HIGH POINT AND HER PROGRESS.

ago when the country was besieged with wild-cat schemes, under promise of big profits on small investments through foreign building and loan associations the people were not led astray by these flattering offers but remained loyal to the home associations through the thickest of the fight. The consequence was that in the end not a dollar of the money put in the home association was lost, the associations matured in less than 80 months and scores of homes were deeded to citizens who otherwise would not have had them. This has been going on in High Point for over a decade and we do not hesitate to say that a large part of the stability of the town owes its existence to the successful operation of the local building and loan associations. The fact that a majority of those who invested in the foreign associations and lost their money strengthened the local association. It has been asked how it was that the home association could run so successfully and the foreign or general association invariably fail. There is only one explanation which has been accepted among business men: The salaries of the foreign or general association which have been exceedingly large, wipe out the profits and many times the principal.

This observation is given for the benefit of individuals and communities who may perhaps begin business along this line.

THE SNOW BASKET COMPANY.

One of the many products* of the genius of Capt. W. H. Snow is the well known Snow Basket which has now been on the market for some years. Capt. Snow, after perfecting the basket and doing much to introduce it, turned over its manufacture to younger men. The officers of this company are: E. A. Snow, president; W. E. Snow, vice- president; C. L. Wheeler, secretary and treasurer.

The company is doing admirably well. Messrs. C. L. Wheeler and Will Snow wearing becomingly the mantle which has fallen on them from Capt. Snow. The plant is large and thoroughly equipped for business.



Residence J. J. Welch.



Residence S. L. Davis.

THE HIGH POINT PANTS COMPANY.

This is a business the success of which has justified the confidence reposed in it by one of our enterprising business men, R. L. Pickett. He places before the public an article of first-class manufacture, and the workmanship is all that could be desired for this class of goods.



Mr. R. L. Pickett

A large trade has already been established, especially in the South.

The High Point Pants Company are pioneers here in the manufacture of clothing. When the business first began it was in a sense an experiment in that the manufacture of cotton goods in the community was on a new line. Under the careful supervision of the manager the business demonstrated in a few months that it was a success and it has grown steadily. The company is one of the strongest among the manufacturing industries here and has capital commensurate with its large and ever-growing trade.

At present there are 50 hands employed. The operating rooms occupy the entire second floor of a large brick building erected by the company in 1902.

This building is specially arranged for the work, being well lighted and well ventilated and erected so as to withstand the jar of machinery.

It is also counted fire proof, which adds a great deal to its desirability for the manufacture of this special line of goods. The plant is a very complete one.



High Point Machine Works.

THE HIGH POINT MACHINE WORKS.

At the time when High Point was just beginning to array herself with manufacturing power, the memorable year of 1889, was laid the foundations of what is now one of the most successful machine works in the South. In that year, Mr. Oscar N. Richardson, then a youth not far in his twenties, associated with himself Mr. J. Elwood Cox for general iron repair work and castings. The trade for a year or two was local. With the manufacture of the Boren Horse Power and of Saw Mills, the business grew out of all proportion to the size of the plant, and the latter was enlarged again and again.



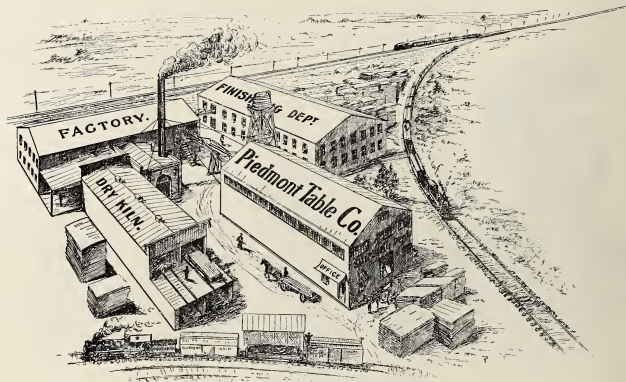
Mr. O N Richardson.

To-day, the large, solid brick buildings constituting the plant, cover the manufacture of horse-powers, saw-mills and the most beautiful and popular engines made in the South. These are made in different sizes, from 5 to 80 horse-power, the styles being horizontal, vertical and hoisting engines.

The High Point Machine Works, while having a large market for its engines in the South, has also shown itself a dangerous competitor to the northern manufacturers. It regularly ships carloads of its engines to New York City and elsewhere in the great North, where there is a growing demand for them.

The saw mills manufactured by the machine works, have not been neglected, despite the large growth in Mr. Richardson's engine building. Large numbers of these are still shipped, especially to the timbered districts of the South, where the merits of the mill are well known.

In connection with the Machine Works, Mr. Richardson has established an Electric Power Plant,



Factory Piedmont Table Company.

HIGH POINT AND HER PROGRESS.

which has been an assistance to the city and to many of the manufacturing interests here. The Power Plant is run by a high class Corliss engine of 250 horse-power. With this Mr. Richardson furnishes power for the city dynamos, electric lights for many of the factories, and power to some of the factories and small industries in need of power. For this enterprising move, he is due the thanks of the whole community.

Mr. O. N. Richardson, owner of the High Point Machine Works, is the only son of Dr. J. B. Richardson, one of our oldest citizens. He is not yet out of his thirties and is a business man of decided ability and tremendous energy. He is also a man of great public spirit.

THE PIEDMONT TABLE COMPANY.

The organization of this company consists of Dr. D. A. Stanton, President; Avery B. Sapp, Vice-President; and Chas. Long, Secretary and Treasurer.

One has but to enter the store-rooms of the Piedmont Table Company to feel proud that it turns out such an excellent grade of tables. Although it can count a very few years of history as its own, its tables have won a first rank place on the market.

The special lines of the company consist of dining-room extension tables, with a standard width of 48 inches; (one of those tables lately took the first premium over a number of dining tables exhibited in New York) center and office tables. These latter are of varied kinds and of medium and high grade.

Mr. Chas. Long, who was elected Secretary and Treasurer, to succeed Mr. A. V. Sapp, a few months ago, is a young man of sterling business worth and large business experience. Under his able management, the business of the company has taken a long step forward. Withal, he is one of the most courteous and affable of men, and the visitor to his ware-rooms takes his departure determined to call again.



Factory Peerless Machine Works.

THE PEERLESS MACHINE WORKS.

This enterprise was established a few years ago, and is at present owned by Mr. W. D. Burgess. The plant is a good one and it is well fitted for all kinds of repair work in iron. There is also in connection with the machine shops an excellent foundry where castings of different kinds are made. The business is growing steadily. When Mr. Burgess took chage of this plant it was doing business in a modest way but by close attention to its affairs and with a proper appreciation of advertising the plant has become one of the city's established industries. It gets its power from a large electric motor, one of the few of the larger plants of the kind in the State operated by electricity.

Promptness is a potent factor in the building up of any business and with this in view along with good work the Peerless has established an enviable reputation. It is probable that in the near future the plant will be considerably enlarged.

SOUTHERN PAINT WORKS.

The Southern Paint Works, which was organized in 1898, is well known in this and other States for its pure product of pure paints.

Mr. H. Alexander, the founder and owner of this factory, was for many years one of the highly respected and successful merchants of the city. His name was a guarantee from the first that the quality of the paint produced would be A 1.



Mr. W. D. Burgess.



Residence Dr. J. A. Turner.
Residence O. E. Kearns.



Residence Capt. A. M. Rankin.
Residence J. W. Harris.



THE RANKIN COFFIN AND CASKET COMPANY.

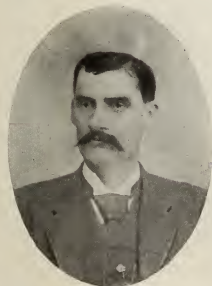
This is a new corporation which has been organized within the past few months, for the manufacture of different grades of coffins and caskets. To the energies of Capt. A. M. Rankin are principally due this new industry. The personnel of the organizers was such that the stock was taken at once and there was a demand for more than could be furnished.

The capital stock subscribed is \$20,000.

The officers of the company are: Mr. J. J. Welch, President; Capt. A. M. Rankin, Secretary and Treasurer.

A beautiful iron factory, finishing departments, kilns, steam plant, etc., have been erected in the western part of the city, on the main line of the Southern. A large Corliss engine furnishes the power.

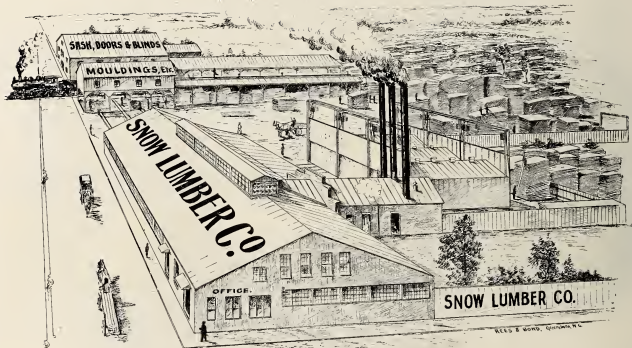
Capt. Rankin resigned his position as conductor on the Southern to assume the responsible duties of Secretary and Treasurer. He is one of the best known manufacturers and business men in the county of Guilford, of which he is a native, and one of the most enterprising of men. He has occupied many positions of business trust, such as President of the Tate Furniture Company, President of the Alma Furniture Company; Director of the High Point Mantel &



Capt. A. M. Rankin.

Table Company, and Director of National Bank of High Point and of the Bank of Randolph.

With such a record, it goes without saying that Capt. Rankin will achieve success for this new enterprise.



Factory Snow Lumber Company.

THE SNOW LUMBER COMPANY.

The most mammoth factory in High Point is the Snow Lumber Company. It manufactures sash, doors and blinds and furnishes nearly all kinds of building material. A paid up working capital of \$100,000,

a factory building covering more than a half acre of ground, in which one hundred labor-saving modern machines are in constant operation, enormous warehouses and dry kilns, extensive lumber yards, the employment of 250 skilled workmen, a daily output of two hundred doors, two hundred pairs of sash and one hundred pairs of blinds, besides an enormous amount of other building material in wood, help to constitute this one of the largest, if not the largest enterprise of the kind in the entire South.

It is a noteworthy fact that during the first month of the present year this company sold 1,250,000 feet of dressed lumber, more than all the mills in the county combined sold. They sold also in this month over 1,000,000 shingles. This may be said to be an average month. The company has its timber and saw mills and now have 35,000,000 standing feet of timber.



Mr. R. F. Dalton.



Mr. E. A. Snow.



Residence E. A. Snow.

HIGH POINT AND HER PROGRESS.

The history of the Snow Lumber Company is a record of success. This is at once attributed to the distinguished business ability of the men who began it and have vigorously and wisely pushed in since its organization. Mr. R. F. Dalton is President of the Company, and Mr. E. A. Snow, Secretary and Treasurer.

The business began in 1881 under the name of E. A. Snow & Co. It was changed to that of Snow & Dalton, in 1886, when Mr. Dalton first associated himself with it; but in 1890 it was incorporated as the Snow Lumber Company, the name it now bears, with a capital of \$25,000. Increasing business demanded an increase of the plant, and in January, 1900, \$75,000 was added to its capital, making a paid-up capital of \$100,000, every cent of which



Mr. J. E. Kirkman.

was taken by the firm. Mr. R. F. Dalton, of the corporation, is recognized far and near as one of the best business men in the State. His sound business judgment, aggressive business temperament, and splendid business address have peculiarly fitted him for the part he



Mr. E. A. Bencini.



Residence A. J. Dordamead.

Residence Capt. M. J. Bolling.

Residence H. A. White.

HIGH POINT AND HER PROGRESS.

has had in building up this great manufacturing enterprise. Mr. Dalton is also a man of great patriotism. He has always manifested the highest interest in his city, county, state and nation, and exercises a wide influence in public affairs. He was educated at Bingham School, this State.

Mr. E. A. Snow, Secretary and Treasurer of this company, is well fitted both by nature and education, for the management of the internal affairs of the factory. He is man of great genius and mechanical skill which he inherited from a long line of New England genius, being born in Montpelier, Vermont, in 1850. To this natural mechanical endowment was added the training he received in the public schools of Lowell, Mass., and at Cornell University. In the technological department of Cornell, which is one of the greatest of American institutions, he took the mechanics art course. So thoroughly equipped it is not to be wondered at that he has attained such success.

Mr. Snow is also a man of great public spirit. He is a devoted Presbyterian, and to his efforts are largely due the large success of that denomination in High Point. Although born in New England, he came to Greensboro in 1869 and in 1871 removed to High Point.

Two other members of the corporation are Mr. J. Ed Kirkman, the skillful manager of the shops and yards, and Mr. E. A. Bencini, the efficient book-keeper of the company.

Mr. Kirkman was reared in High Point. Since his association with the Snow Lumber Company he has exhibited fine adaptability for the responsible position occupied by him. He is yet a young man, but is a manufacturer of large experience, being also identified with other manufactories in the capacity of stockholder.

Mr. E. A. Bencini occupies the important position of cashier and bookkeeper. In so large a business this is a place which entails a great amount of work. His accuracy and ability is evinced by his long occupancy of the position and the satisfactory manner in which he has discharged his duties. Mr. Bencini is one of High Point's successful men. The Snow Lumber Company has a branch factory at Steed, N. C.,



First Presbyterian Church.

HIGH POINT AND HER PROGRESS.

which does a large business. The company owns many thousands of acres of long leaf pine lands, and cuts its own timber, a great advantage in every way.



Mr. O. A. Kirkman.

THE HIGH POINT MATTRESS & BED SPRING CO.

This business was begun in 1895. Mr. O. Arthur Kirkman, who is sole owner of it, enjoys the distinction of being one of the youngest manufacturers in High Point. He was born in Guilford, in 1875, and reared in High Point. The manner in which he has pushed his business since its inception, shows him to be a "hustler," and the rapid growth of the business has compelled him time and again to enlarge his quarters and increase his facilities.

Mr. Kirkman puts on the market bed springs and mattresses of all grades. He makes a specialty of fine hair mattresses also, and there is no doubt that he is one of the first manufacturers in the South who has made this grade of goods. Judging from the rapid growth of the plant, the time must come when he will be the largest manufacturer of the kind South of the Potomac. The factory buildings now occupied by this enterprise are several. Two of them are mammoth in dimensions. They are built of iron and are an imitation of red brick, an attractive plant.



National Bank of High Point.

THE NATIONAL BANK OF HIGH POINT.

The National Bank of High Point was opened for business May 31, 1886, its capital stock, \$50,000.00, not being fully paid until October following. It supplied a long felt need in the community and has enjoyed the confidence of all classes from its very beginning. At that time there was only one bank in Greensboro, two at Winston and none at Lexington. In fact there are only twelve banks in the State out of 174 at present which has been in continuous operation for a longer period than this one. Its first Board of Directors were W. H. Ragan, Dr. A. J. Sapp, J. A. Lindsay, W. P. Pickett, and W. J. Armfield, and its first officers were W. J. Armfield, President; Dr. A. J. Sapp, Vice-President, and C. W. Worth, Cashier. On November 1, 1888, Mr. C. W. Worth resigned the position of Cashier to take charge of the business of Worth & Worth, now The Worth Co., Wilmington, N. C., and E. M. Armfield the present Cashier, was elected to succeed him. In December 1891, the position of Vice-President was made vacant by the death of Dr. A. J. Sapp. Mr. John A. Lindsay was elected to succeed him which position he still holds. The present Board of Directors is composed of W. H. Ragan, J. A. Lindsay, J. H. Millis, N. C. English, W. J. Armfield, A. M. Rankin and E. M. Armfield. The bank is located on the corner of College and N. Main Streets, occupies a commodious, well lighted and ventilated building which is equipped



Mr W. J. Armfield, Sr.



Interior National Bank of High Point.

HIGH POINT AND HER PROGRESS.

with fire and burglar proof vault and safe, double time-lock and safe deposit boxes. There have been but few changes, either in the management or stockholders of the bank. It has pursued an unvarying course of honesty and fair dealing and has extended every accommodation consistent with sound business principles,



Mr. J. A. Lindsay.

with favoritism to none, with good will to all. No business man in High Point with first-class colateral or endorsement has ever failed to get accommodations within the legal limit at this bank. High Point is indebted in a great measure for what it is today to this institution, for it stimulated business along all lines and when our manufacturing industries were in their infancy, it carried them along with a judicious advance of funds, thereby enabling them to attain the prosperity which they are now enjoying.

The bank has at all times encouraged manufacturing along all lines, its officers and shareholders being interested in a large number of our factories and it now carries the accounts and fills the pay rolls of thirty-two of High Point's forty-eight manufacturing establishments besides quite a number of other places, has been and is now the firm friend of the manufacturer.

The officers and directors of the bank have within the past five years established State Banks at Mocksville, Troy, Marion, Spencer, Asheboro, Thomasville, Graham, Madison, Carthage, all of

which use this bank as a depository and the bank's resources and sphere of usefulness have been greatly enlarged thereby. In February 1902 and January 1903, the capital stock was increased \$25,000.00 to meet



Residence W. J. Armfield, Sr.

HIGH POINT AND HER PROGRESS.

the requirements of the ever increasing business interests of the community, which amounts were paid in cash, making the paid up capital \$100,000.00 and the surplus and profits, undivided, \$60,000.00. This gives the bank a larger combined capital and surplus than any other bank on the main line of the Southern Railway between Charlotte and Danville. In May 1902, the Secretary of Treasury of the U. S. designated the bank as a U. S. Depositary and the Treasurer of the U. S. consequently carries a balance of \$50,000.00 with the bank all the time. The bank has paid \$77,000.00 in cash dividends or 144 per cent. on the paid in capital.



Mr. E. M. Armfield.

The bank solicits the accounts of banks, individuals, firms and corporations and guarantees every facility and accommodation which their business and responsibility warrant. It also invites correspondence from those seeking homes and investments in this section. A copy of the bank's last official report to the Comptroller of the Currency April 9th, 1903, which appears elsewhere speaks for itself.

The statements of the bank have shown a gradual growth in the volume of business year to year until it now ranks with the very strongest institutions of this character in the state. The history of the banking business in the state for the past ten years is a history of the business development of the state and the growth of this institution has more than kept pace with the wonderful development of this and surrounding communities. A well established bank in a community is a forerunner of manufacturing plants and other enterprises and it can be said that the success of many of the industries here got their first impetus from the National Bank of High Point.



Main Street Looking North.

STATEMENT OF THE CONDITION

OF THE

The National Bank of High Point, High Point, N. C.

Condensed Report to Comptroller of the Currency

April 9, 1903.

RESOURCES :

Loans and Discounts	-	-	\$408,536.06
Overdrafts	-	-	6,595.62
U. S. Bonds and Premiums	-		162,875.00
Furniture and Fixtures	-		1,635.00
Due from U. S. Treasurer	-		5,000.00
Due from Banks and Cash	-		45,688.92
<hr/>			
Total	-	-	\$630,330.60

LIABILITIES :

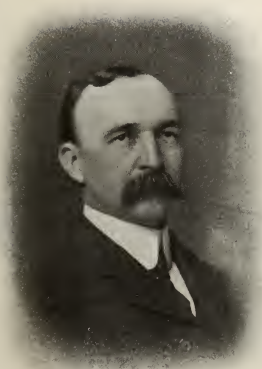
Capital stock paid in	-	-	\$100,000.00
Surplus Fund	-	-	30,000.00
Undivided Profits, net	-	-	25,717.96
Rediscounts	-	-	45,200.00
Circulation	-	-	100,000.00
Deposits	-	-	329,412.64
<hr/>			
Total	-	-	\$630,330.60



Residence J. P. Redding.



Residence E. D. Steele.



Mr. J. Elwood Cox.

THE COMMERCIAL NATIONAL BANK.

It became apparent early in the year 1891, that the banking facilities of High Point were not keeping pace with the growth in manufacturing and a number of our most substantial citizens in June 1891, organized the Commercial National Bank.

The capital stock of \$50,000.00 was promptly taken mainly by manufacturers here, and a few large cotton mill manufacturers in the adjoining county of Randolph. The stock was well distributed and the success of the institution was assured from the beginning, in fact it has long been considered one of the safest and strongest financial institutions in the State, always conservative, yet extending deserved accommodation to its many customers.

The Commercial National Bank paid a dividend in a little more than six months after its total capital stock was all paid in and has paid regular semi-annual dividends since.

Though young when the great panic of 1893 struck the country, this bank had so established itself that it was able to make up the pay rolls of the factories here as well as the cotton mills in Randolph, besides render-



Main Street Looking South From Intersection of Washington Street.

HIGH POINT AND HER PROGRESS.

ing assistance to many enterprises at a time when it tested the stability of all banking institutions throughout the United States. The Commercial has paid out in dividends \$42,000.00, and today has a surplus and profit account of over \$25,000.

The directors of the bank are among the most substantial and successful business men of North Carolina, and have demonstrated that any interests in their hands will be safely, carefully and successfully handled.

The present board is as follows: W. P. Pickett, J. J. Welch, J. P. Redding, J. Elwood Cox, F. M. Pickett, W. G. Bradshaw, J. J. Cox, J. B. Best.

On September 1st, 1902 the bank moved to the elegant new Bank and Hotel Building erected on corner of Main street and Railroad avenue, the most prominent location in our city. They have one of the best

lighted, most convenient and roomiest counting rooms in the State. They have one of the most secure fire and burglar proof vaults in the South, and the officers inform us they have purchased and will very soon have in place one of the most complete fire and burglar proof safes that money can buy, triple time-lock Howard movement, and three separate Burglar proof doors. A committee from Board of Directors have for some months been investigating the merits of different safe manufactories and are satisfied they have the very best and safest on the market.

Mr. R. C. Charles is the efficient cashier. He was brought up on his father's farm, a few miles



Mr. R. C. Charles.



Mr. C. M. Hauser.



Main Street Looking North From Washington Street.

HIGH POINT AND HER PROGRESS.

from High Point. He has had splendid advantages in a business way, beginning in a store in Salem he has steadily advanced until he has reached his present responsible position. In 1876 he went to Missouri where he was engaged in business for three years. He returned to North Carolina and was engaged

in business with Geo. E. Nissen & Co., where he remained eight years. In 1887 he moved to High Point and engaged in the merchandise business. This he followed until he was appointed Post Master in 1894. The office prospered under his management, the salary having been raised twice during his administration on account of increase in receipts of the office. In 1899 he was elected Cashier of the Commercial National Bank, which position he has since held with much credit to himself. He is among our best and safest business men.

Mr. C. M. Hauser, the Assistant Cashier, is a native of Yadkin county, N. C., and has been actively engaged in the banking business since making High Point his home in 1896.



The Commercial National Bank Building.

He is counted one of the best banking men in the State and holds a very responsible position with the Commercial. In point of service he is one of the most indispensable officers of the bank.

In closing this article it might be well to say that for beauty and arrangement the interior of the Commercial National Bank is not excelled by any in the State. The latest improved banking fixtures are in use which, together with the fixtures, metal ceiling and tile floor of the building, make a neat as well as an attractive effect.



Residence Dr. D. A. Stanton.



Residence Dr. J. J. Cox.

REPORT OF THE CONDITION OF
THE COMMERCIAL NATIONAL BANK,
OF HIGH POINT, N. C.

To Comptroller of Currency at the close of business April 9, 1903.

Resources :				Liabilities :			
Loans and Discounts,	-	-	\$229,512.24	Capital stock paid in,	-	-	\$50,000.00
Overdrafts	-	-	920.06	Surplus and profits net,	-	-	26,626.55
U. S. Bonds and Premiums,	-	-	52,500.00	Circulation,	-	-	50,000.00
Furniture and Fixtures,	-	-	1,920.00	Notes and Bills rediscounted,	-	-	17,000.00
Cash on hand and in banks,	-	-	38,373.74	Deposits,	-	-	182,099.49
Redemption Fund,	-	-	2,500.00				
<hr/>				<hr/>			
Total,	-	-	\$325,726.04	Total,	-	-	\$325,726.04



Board of City School Commissioners.

THE HIGH POINT GRADED SCHOOLS.

The High Point Graded Schools were organized September 20, 1899. The organization was preceeded by a great educational demonstration. The outburst of enthusiasm then exhibited has never abated, but instead augmented and, today, not a cloud obscures the future of the school.

The school building is one of the finest in the State. It is of stone and brick, and presents a happy blending of the massive and artistic. The art displayed without and within, and the neatness with which it is kept, necessarily make an appeal to the moral and aesthetic nature of the children, which is no small factor in a child's education.

It is heated by hot air. It is furnished with noiseless, "ball-bearing" single desks; wall maps, globes and slate black-boards. The halls and the walls of each grade are decorated with views and pictures of eminent men and educators.

There are nine grades and a faculty of ten. Says Prof. T. A. Smoot: "For three weeks we have been quietly observing the work of our Graded School. After the lapse of this length of time, it affords us a great deal of pleasure to say the school's success has transcended even the most sanguine expectations."

The Superintendent has proven himself an adept as an organizer and manager. He is thoroughly familiar with the latest and most advanced methods of teaching, and he is on the alert for any new thought presented on the subject.

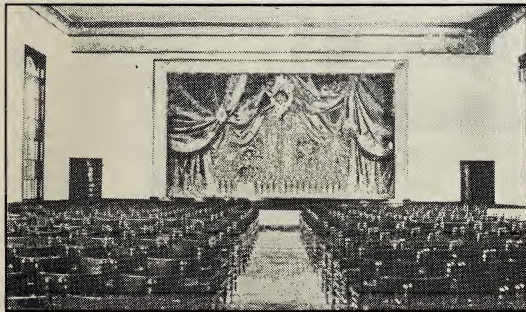
Since the inauguration of the schools many have seen the advantages derived from them in hundreds of ways that should have been ours years before. There is nothing here which has added more to the town in the same length of time. They have not only given an opportunity to the children of our town, but many parents residing in adjoining communities without schools, seeing our advantages have moved in



Sapp-Kirkman Residence.

HIGH POINT AND HER PROGRESS.

with us. One of the most remarkable points in the government of the school is the emphatic demonstra-



Interior School Auditorium Facing Rostrum.

tion by the pupils that they take as much pride in the work as the instructors themselves. Many of the best educators in the South have visited the schools and remarked upon this fact.

The writer has learned from the children themselves the extent of the work that the teachers are doing. Not that we tried to pry too far into school matters, but by their conversations we know that the superintendent and teachers of the school have the welfare of the children

at heart, visiting them in their homes, and encouraging them in every way possible. We have never seen better work in a school. Says Rev. Edward E. Rondthaler, of Salem: "I can judge of the prosperity of



Residence W. L. Stamey.



Residence R. L. Pickett.

HIGH POINT AND HER PROGRESS.

your schools by the interest the people manifest. It is one of the finest and best equipped schools in our country."

Prof. Charles D. McIver, President Alderman, Dr. Kilgo, Prof. Alexander, Dr. Battle, Dr. Hume, Chas. H. Mebane and other educators of the State likewise speak encouragingly of our schools. They are the pride of High Point, and will if they continue, bring up a strong Christian citizenship as the fruits of the efforts of her people and teachers, and as a gracious answer to the prayers of those who have the welfare of the children and rising generation at heart.

The success of our schools is largely due to the unanimity, the wisdom, and sound judgment exercised by our board of school commissioners in their watchful care over our institution ; no discordant note has ever been heard. The following are the commissioners : J. Elwood Cox, chairman ; R. C. Charles, secretary ; Dr. W. G. Bradshaw, Dr. D. A. Stanton, W. P. Pickett, J. A. Lindsay, W. H. Ragan, R. A. Wheeler, Charles Ragan, Dr. J. J. Cox, E. A. Snow, and O. N. Richardson.

Five years ago, on the first days the enrollment was 386. It increased during the year to 486. It began the second year with 479 pupils and ended with 552 ; the third year, 568 and ended with 598 ; the fourth year, with 559 and ended with 662 ; the fifth year, with 679 and ended with 746 ; the sixth year, with 730 and ended with 865. The increase the first year was 90 pupils ; the second, 83 ; the third, 30 ; the fourth, 103 ; the fifth, 76 ; the sixth, 125. The increase during the six years, 479 ; doubling the enrollment by 93.

Of this increase about 50 students annually come from the country and elsewhere seeking more than any thing else, an education that they may build up themselves, and in doing so we trust will help up build up our town.

The faculty consisted the first year of 9 teachers ; the second 10 ; the third 10 ; the fourth 11 ; the



Residence F. M. Pickett.



Residence W. T. Kirkman.

Residence Geo. A. Matton.

HIGH POINT AND HER PROGRESS.

fifth 13 ; and the school is so full, now, two or three more are badly needed. Think of the first grade having enrolled 165, the advanced first 105 ; the second 92 ; and the third 91.



Supt. Geo. H. Crowell.

The evolution within five years of the present school with all it means, in power, influence and reputation from a plant of \$11,000, then in debt \$1,100, and from a thousand conjectures as to the probability of the schools being conducted successfully—to an institution, with but fair estimate, worth \$30,000—is indeed a school of “unsurpassed excellence” as Hon. D. A. Tompkins says, and a school indicating a progress, growth and interest in education not surpassed this side of Oklahoma says Dr. Venable, President of the University.

Prof. George H. Crowell, Superintendent of High Point Graded Schools, was born in Stanly county, N. C., February 7th, 1865, near New London. He spent his youth on his father's farm. He received his early education in the public schools, attending about three months each winter. At the age of 18 he entered Yadkin Mineral Springs Institute, where he worked himself up to the head of his class. He then entered Albemarle Academy, where under the tutorage of Prof. H. W. Spinks, he was prepared for college. Being a farmer boy and largely dependent on his own resources, his preparation was meager, so he spent half of his academy years in teaching to defray the expenses of the other half. In August 1887, he entered the Freshman class of the University of North Carolina as a ministerial student, graduating with honor in June, 1892. During his entire course he manifested great energy and enthusiasm. Many times has he gone home from school



Farm Scene Near High Point.

HIGH POINT AND HER PROGRESS.

without a penny in his pocket, but returned in the fall. He won the Representative Medal given by the Dialectic and Philanthropic literary societies, at the Centennial Commencement in 1889. He won the (Wilie) Mangum medal on graduation day, which is one of the highest honors that is given at the University. Dr. Kemp P. Battle says: "He left one of the best records at Chapel Hill that has been made since the War."

Beginning his college life without means and little to encourage a four year's course, he entered into his work with remarkable zeal and pushed it to completion with credit to himself and to the institution. It was the tenacity of purpose that won the assistance and good offices of every one of his instructors at the University.

On Wednesday before graduation he was elected principal of Franklinton Classical and Military Institute, Franklinton, N. C. He built up a large and successful school of 125 pay students.

He then entered Vanderbilt University, taking the Theological course. On his return to North Carolina he was elected principal of the Asheboro High School, where for two years his patrons say "he was marvelously successful."

In May, 1897, he was elected superintendent of the High Point Graded Schools, and our people at home and in every section of the State are familiar with his successful organization, government and discipline of our schools

Since above date Mr. Crowell has served two terms as President of the North Carolina Sunday-school Association, and is now State Vice-President of the International Sunday-school Association and State Director of the National Educational Association. He has also traveled extensively in the United States and Canada.



Factory Welch Furniture Company.

THE WELCH FURNITURE COMPANY.

Welch Furniture Company was organized about two years ago with a capital of \$30,000. It bears the name of one of the best of citizens and a man who has been in the manufacturing business in High Point for more than 30 years—Mr. J. J. Welch.

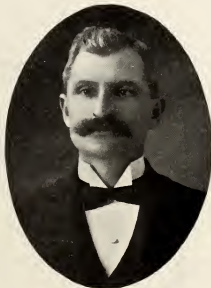
The officers of the company are :
W. P. Pickett, President ; R. B. Strickland, Vice-President ; and J. W. Harris, Secretary and Treasurer.

Mr. Harris, who is a son-in-law of Mr. Welch, comes to this position with as extensive a business knowledge as is to be found among our young men, having been connected for years with some of the large northern houses, besides being a successful merchant. As Secretary and Treasurer of the Welch Furniture Company, he has already demonstrated his ability as a manufacturer of acute discernment and marked administration. From

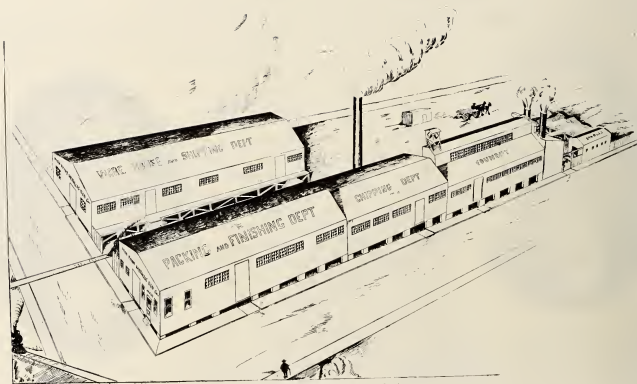


Mr. J. J. Welch.

the start, the company has been a striking success, due to the superiority of the goods it places upon the market, its financial stability and the push of its secretary and treasurer. It devotes itself especially to the manufacture of chamber suits, odd dressers and folding beds. There are few factories in existence which have in so short a time built up the



Mr. J. W. Harris.



Factory High Point Metallic Bed Company.

HIGH POINT AND HER PROGRESS.

flattering business that this company has. From the very beginning their goods took well on the market and the trade has gradually widened until it covers a territory second to no factory in the South. The goods are well made and the styles and finish compare with the best on the market.

THE HIGH POINT METALLIC BED COMPANY.

Being the recognized market in the South for Furniture, it was natural that the entire output should not be confined to wood. A diversion of this kind was realized when, in October, 1900, there was a company organized for the manufacture of Iron Bedsteads. The authorized capital of High Point Metallic Bed Company is \$50,000 with J. H. Millis, president; M. J. Wrenn, vice-president and R. H. Wheeler, secretary and treasurer. The product of the factory consists of cheap and medium grade iron bedsteads and the success of the plant during the first few months of its existence, demonstrated that the goods put upon the market were of the best and they found a ready sale among the goods of the very oldest factories.



Mr. R. H. Wheeler.

Mr. R. H. Wheeler, the hustling secretary and treasurer, under whose management the plant is operated, is a young man of recognized business ability and deserves much credit for the success of the business. He spent his early boyhood days in High Point when his father's family moved to Washington. He returned to High Point in June, 1899, and accepted a position with the Union Furniture Company. After remaining a year in this business he bought an interest in Snow Basket Company, becoming secretary and treasurer. He is a young man of much promise and the affairs of the large business under his care are safe and

the company is meeting with success in every particular.



Residence J. H. Millis.

J. HENRY MILLIS.

Among the business men who have been of inestimable commercial benefit to High Point and a tremendous business incentive to our young men, Mr. J. H. Millis, who until recently was Secretary and Treasurer of the Union Furniture Company, stands in the front rank. He is a man upon whom success appears to await at his pleasure. Whatever he puts his able hand and mind to, succeeds.



Mr. J. H. Millis.

Mr. Millis is a Guilford county boy, the family homestead being situated only five miles from Greensboro. Here he was born in 1853. He left home when he was only 17 years of age to become salesman for Worth & Walker at Asheboro three years and then removed to Greensboro and went with the firm of Odell, Ragan & Company, where he remained about two years. He was engaged in business for a few years before removing to High Point to become one of the firm of Pleasant, Ragan & Company. The firm was afterwards Ragan, Millis & Company. Besides being interested in several mercantile establishments here and elsewhere Mr. Millis was secretary and treasurer of the Snow Lumber Company and subsequently the Home Furniture Company. He has been engaged for several years in the private banking business with W. H. Ragan.

Besides his private career Mr. Millis has been Chairman of Board County Commissioners for ten years. He has served several terms as a member of the City Council and takes much interest in local advancement.



Residence W. H. Ragan.

W. H. RAGAN—MANUFACTURER.

Mr. W. H. Ragan is largely interested in manufacturing here and elsewhere. He is Secretary and Treasurer of the Carolina Manufacturing Company of High Point, and Secretary and Treasurer of the Worth Manufacturing Company, of Randolph county, one of the largest plants in the South, embracing three large mills.



The Carolina Manufacturing Company which was organized by Mr. Ragan is meeting with success

He was born in 1846, in Randolph county. His father moved to Guilford county when he was about fourteen years old and commenced farming and merchandising nine miles southeast of Greensboro.

In 1860 Mr. Ragan went to Franklinsville, N. C., to learn the cotton milling business, and worked there until 1865.

He came to High Point in 1866 and went into the mercantile business, being one of the firm of Pleasants, Ragan & Co. Mr. Ragan was one of the most successful merchants and business men in the county. He was secretary and treasurer Eagle Furniture Company six years. He is president Oakdale Cotton Mill, at Jamestown; president Mt. Pleasant Cotton Mill, at Kimesville; director in Southern Chair Company, director in National Bank of High Point, director in National Bank of Greensboro, director in Wac-

hovia Loan & Trust Company, Winston, and chairman finance committee of the A. & M. College, Raleigh.

He has been a very successful business man in all affairs. He is also one of the county commissioners, being Chairman of the Board, which office he has held for several years.



Board of Aldermen, 1901-1903.

R. A. WHEELER—MANUFACTURER.

Until recently Mr. R. A. Wheeler was Secretary and Treasurer of High Point Coffin and Casket Company, of which business he was one of the founders. He sold his interest in this company to go into a different line of manufacturing only a few months ago.



Mr. R. A. Wheeler.

He is one of our North Carolina men to the manor born, having first saw the light of day in this (Guilford) county in 1855. His first business experience was as a clerk in a general store of John H. Lindsay for five years. He then embarked in the hardware business, which he successfully conducted for 10 years, which business, the present Beeson Hardware Company are the successors. Looking for "larger worlds to conquer" he then moved to Washington, D. C., in which city he was engaged in the wholesale produce commission business for 9 years. He says he never felt "quite at home except in North Carolina and that his heart would turn back to Dixie." Besides he is a firm believer in a great future for the South, and has permanently established himself in his old "home-town."

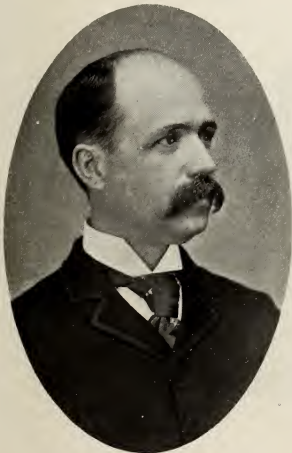
Mr. Wheeler is a member of the school board and takes a great deal of interest in local affairs.

THE HIGH POINT VENEERING COMPANY.

Oftentimes one factory feeds another. The large number of furniture factories here and elsewhere in the state demands a large quantity of veneering and excelsior. One of the most prosperous plants organ-



Interior Commercial National Bank,



Mr. J. A. Clinard.

ized here of late is the High Point Veneering Company with adequate capital for a large business. J. A. Clinard is president; W. M. Clinard, vice-president and John W. Clinard, secretary and treasurer. The plant turns out a large quantity of goods and finds a ready sale for them here and elsewhere. It has been organized only a year yet the success has been marked.

Mr. J. A. Clinard, the president, is not actively engaged in this business, but is one of our most substantial business men.

J. W. Clinard, secretary and treasurer, has charge of the plant and is succeeding with it to

a degree which demonstrates his business ability. He is a pusher, safe in his methods and looks carefully after the affairs of the company. Mr. Clinard was for several years with Union Furniture Co. and therefore has experience in manufacturing.



Mr. J. W. Clinard.



Residence A. E. Tate.

HON. WESCOTT ROBERSION.

Among the most prominent young lawyers in the State is Hon. Wescott Roberson, who became a citizen of High Point in 1898, soon after finishing his law course at the University Law School. He is a young man well equipped for his profession and is possessed of fine business qualifications. Since he entered upon his profession he has gradually built up a large law practice, numbering among his clients some of the strongest firms in the State as well as being the legal adviser in large private affairs.



Hon. Wescott Roberson.

Judiciary, Court Districts, Salaries and Fees, Insurance, Private Bills. He was especially interested in the

Mr. Roberson was born in Chapel Hill, Orange county, February 16th, 1875; was educated in the common schools of his native county and at the University of North Carolina, where he graduated in the class of '96 with a degree of A. B., afterwards studying law under Manning & Shepherd, and graduating in '98, securing his license in September of that year. In October, 1898, he came to High Point, becoming junior member of the firm of Barringer & Roberson, succeeding with marked ability in the practice with Col. John A. Barringer. He is the present city attorney of High Point, having held that position for two years. Was a member of the House of Representatives in 1901, receiving majority of 800 that year, and was returned in 1902 by a majority of 1,700. In the Legislature he was chairman of the Committee on Corporations, and served with distinction as a member of the committees on the



Fairview Lodge, Mr. Brokaw's Place.

HIGH POINT AND HER PROGRESS.

Audubon bill which he introduced and carried through the General Assembly. Mr. Roberson is single, is a Baptist by faith, a Mason, a member of the Jr. O. U. A. M., also a member of Phi Delta Theta fraternity.

Mr. Roberson made a reputation in the General Assembly of 1903 and added to his strong position among the State's most capable and popular young leaders of the cohorts of Democracy. Mr. Roberson is also a successful young business man as well as a lawyer. He is largely interested in a number of manufacturing industries and has under his management the offices of the Lyon Furniture Agency.

HUNTERS LODGES.

One of the attractions of High Point is the fine hunting grounds for quail which are found in great abundance on the farms near by. A few miles to the South, Mr. W. Gould Brokaw, of New York, has expended \$50,000 to \$75,000 in building a lodge for hunting purposes. Large amounts have been spent on beautifying the immediate grounds and the place is one of the "sights" which the visitor to High Point delights to drive. Mr. Brokaw pays the tax on 30,000 acres of land, upon which he has exclusive right to hunt.

George J. Gould and Mr. Pierre Llorillard, of New York, have lodges and kennels near High Point. Here the fine dogs are trained for the field trials and their friends visit here for sport in the hunting season.

Mr. Pierre Llorillard has had a house here for ten years, and his manager spends the winter months among us. Mr. Gould's kennels also have been established here for some time.

High Point, while strictly a manufacturing town, is not a town of one idea only and it is very probable that in the near future we will provide largely for our visitors.



Building High Point Pants Company.



THE STANTON-WELCH BUILDING.

This handsome three story building was erected in 1892 by Dr. D. A. Stanton and Mr. J. J. Welch. As soon as the plans were submitted the government leased part of the lower floor for the post office for a term of years. The store room is occupied by C. Scarratt. The second floor front is occupied by the two furniture commercial agencies in the rear of which is the opera house. The Chat-tawka Club and the lodge rooms of several of the secret orders have the third floor.

The building is of white brick and stone and is considered a very fine structure. While the building is only three stories, proper, it has the effect of a four story building, being well pitched on all the floors.

Since the erection of this building another one just as imposing is being erected by Dr. Stanton and Mr. W. A. Ring on the adjoining lot. This last building in which Dr. Stanton is largely interested will be of white brick, glass front, and while it will be only two stories, the finish both interior and

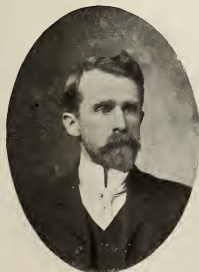
exterior will be as fine as any in the county. The lower floor will be used as a drug store while the entire second floor will be given over to office rooms



Washington Street M. E. Church, South.

DR. D. A. STANTON--PHYSICIAN.

The subject of this sketch was born in Randolph County, N. C., in 1859. He worked on his father's farm until he was twenty-two years old. He received his education at Guilford College, under Prof. Hobbs; Pleasant Garden, under Capt. R. P. Troy and at New Salem under Rev. Brantley York. In 1884 he entered the office of Drs. Woollen and Long, of Randleman, N. C., and studied medicine under them for two years. In 1885 he entered the Medical Department of the Vanderbilt University, of Nashville, Tenn., and graduated in 1887, passing the State Board of Medical Examiners the same year. He practiced medicine at Randleman one year, then moved to Lexington and practiced there two years. In 1891 he came to High Point, and associated himself with Dr. J. J. Cox. In 1895 he took a post graduate course in the Medical College of Virginia, at Richmond.



Dr. D. A. Stanton.

Dr. Stanton is the chief medical examiner for all the old line insurance companies represented in High Point, and is the surgeon on the Danville Division of the Southern Railroad. He enjoys a large practice in the city and adjoining communities. Dr. Stanton has always a keen interest in the development of High Point and has contributed of his means in manufacturing, banking and fire insurance, etc.

DR. JAMES A. TURNER.

One of the most progressive and far-sighted business men of High Point is Dr. James A. Turner, Vice-President of the Union Furniture Company, who not only enjoys a practice second to none in the city,



First German Reformed Church.

HIGH POINT AND HER PROGRESS.

but is a valuable citizen in building up the material interests of the community. He always has the best interests of the city at heart and is ever ready to lead in any forward movement. At his suggestion and with his aid the first shirt factory was organized here which proved a success.

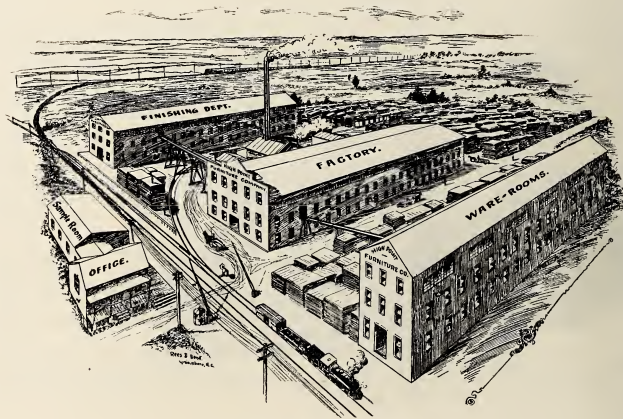


Dr. James A. Turner.

Dr. J. A. Turner is a man of few words and much business and never undertakes anything that he does not carry through. High Point is indebted to him largely for a new line of manufacturing and we might say that the importance of establishing this plant here cannot be estimated. It was something that was needed to employ the female labor here which was largely without any employment. The factory in connection with another mentioned elsewhere started the ball and there is no telling now what the results will be.

Dr. Turner is a physician, enjoys a very large practice, but finds time to push business. He is a native of Chatham county, but has been a citizen of High Point about seven years. He received his education chiefly at Sylvan Academy, Snow Camp, N. C. He received his medical education at Baltimore, Md., and Louisville, Ky.

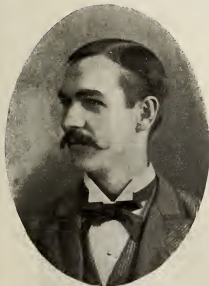
He practiced medicine in Chatham and surrounding counties for several years. From there he went to Little's Mills, N. C., from which place he moved to High Point. Dr. Turner has taken several special courses in Northern Hospitals since he began to practice. He is interested in a number of manufacturing plants here.



Factory High Point Furniture Company.

THE LOWE TROUSER COMPANY.

In June, 1902, the Lowe Trousor Company was organized here for the manufacture of boys knee pants, exclusively. This business started out under exceedingly bright prospects and the success and growth of it has been phenomenal. The factory had been running only a few months when the stockholders found it necessary to increase the capital stock and secure larger quarters. The new stock was all taken by the original stockholders. The plans have been made to build or enlarge the present building. The company has a flattering trade over the south and west and has added to their line of goods, not only making boys knee pants but a line of childrens clothing. The success of this business is due to the sagacity and business skill of Mr. S. J. Lowe, secretary and treasurer. He was a resident of Charlotte before moving to High Point where for seven years he was in the business he so successfully carries on here. He is not only a man of exceptional business qualifications but is a valuable citizen in many ways.



Mr. S. J. Lowe.

THE HIGH POINT CHAIR COMPANY.

One of the earliest organized furniture manufactories in the city was that of the High Point Chair Company. Messrs J. B. Best and R. J. Lindsay formed it in 1890. Mr. Lindsay withdrew soon after its organization, and for seven years Mr. Best carried it on alone. In 1897 a stock company was formed. The company does not attempt any fine line of goods but has gained an excellent reputation for medium grades of oak chairs. The seatings are of



Residence Dr. J. R. Reitzel.



Residence J. E. Jones.

HIGH POINT AND HER PROGRESS.

two kinds, woven cane and split seat. A fine trade has followed the efforts of this company, the officers of which are: A. Sherrod, president; B. A. Best, secretary and treasurer; L. J. Ingram, superintendent.



Mr. B. A. Best.

Mr. Best is one of our most attentive and promising business men among the younger class. He has been with the High Point Chair Company for a number of years and by close application to business he has brought success to the company and is considered one of the best equipped chair men in the state.

Up to a year or so ago Mr. Ingram was a successful merchant here. He closed out his business and took a large interest in High Point Chair Company, becoming superintendent of the plant. He gives the business his individual attention and has been instrumental largely in giving the company its increased stability.

This company being one of the pioneers in the chair business in the South and the first organized in High Point, has built up a large business among the very best trade. The goods have come up to representation consequently they have been able to hold to the best custom handling this class of goods. In all probability the plant will be enlarged in a few months to meet the demand of the growing business.



Mr. L. J. Ingram.



Dr. J. J. Cox's Building.

J. J. COX & CO—FIRE INSURANCE.

One of the most successful insurance firms in the state is that of J. J. Cox & Company which has been doing business here for a great many years. It is under the sole supervision of W. C. Jones, one of the best equipped insurance men in the State.

He has been in the insurance business since he was quite a young man and on account of his having made it a study is counted one of the best insurance men in the State.

Besides his insurance business Mr. Jones does a large business in real estate and has established a loan office. He owns quite a number of desirable building lots in the northern part of the town, suitable for nice residences.

He was born in High Point, and grew up in this thriving community and has a promising future.

The business of J. J. Cox & Co. is one of the oldest in the county and holds among their patrons a large number of the very best business men in this and adjoining counties.

The insurance business in High Point is practically in their hands and the manner of conducting the business has given general satisfaction to all.

W. P. RAGAN—ATTORNEY-AT-LAW.

Mr. W. P. Ragan was born in Guilford county, near High Point. He attended the public schools of Springfield and Archdale. In 1888 he entered Guilford College where he remained two years. He served as assistant postmaster at High Point under the Harrison administration. In the Fall of 1894 he entered the University of North Carolina to prepare himself for the law. In 1895 he was Deputy Clerk of Court for Guilford county and it was during his incumbency of that office that he began the study of law under Judges



Mr. W. C. Jones.



Snow Memorial Presbyterian Church.

Greene Street Baptist Church.
Welch Memorial M. P. Church.

Main Street M. E. Church.

HIGH POINT AND HER PROGRESS.

Dick and Dillard. He was admitted to the bar in September 1896 since which time he has practiced in Greensboro and High Point, removing to High Point in 1897, and forming a co-partnership with Maj. Chas. M. Stedman, of Greensboro. He has established an office here and enjoys a large and growing practice for a young man. He has been honored several times by his party, receiving the nomination for important county offices.



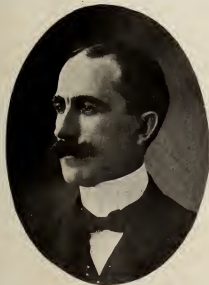
Mr. E. D. Steele, Attorney at Law.



Friends Church.

THE AMERICAN LUMBER COMPANY.

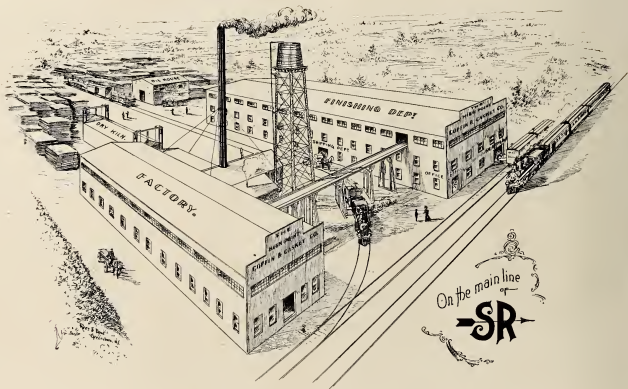
This enterprise was organized in January, 1901, with a paid up capital of \$40,000, and with the following officers : E. M. Armfield, President ; J. J. Welch, Vice-President ; John H. Tate, Secretary and Treasurer.



Mr. John H. Tate

This company manufactured doors, sash, blinds, and general building material up to January, 1903, when they discontinued this line on account of scarcity of pine lumber in this territory. They are now wholesale manufacturers of mantels and hall racks and other furniture specialties. Their plant is modern and one of the largest in High Point, and is fully equipped with the latest improved machinery and fixtures. The original officers are in charge of the business, and Mr. Wm. Tate, who is so well-known to the furniture trade is now in charge of the factory. His name is sufficient guarantee that their goods will be made right, and the finish equal to any. Their line will be medium and high grade goods of the newest and most artistic designs.

Mr. John H. Tate was born in Canada and came to North Carolina with his father and family at the age of 10 years, and has since made this county his home. When 21 years old he came to High Point, and engaged in the retail grocery business, and soon built up a large and paying trade. In the meantime he built the first modern plate glass front store in High Point, now occupied by Ring's Drug Store. After a few years he became convinced that there could be money made in manufacturing furniture in High Point, and after investigating to some extent, he and Mr. T. F. Wrenn and Mr. E. A. Snow organized our first furniture factory which proved a great success, and the beginning



Factory Columbia Furniture Company.

HIGH POINT AND HER PROGRESS.

of our industrial growth and development. Mr. Tate has since that time been closely identified with the furniture manufacturing industry of our city, and is one of the largest stockholders and President of Tate Furniture Company which is well-known as one of our largest and most prosperous concerns. He is also one of the largest stockholders and is Secretary and Treasurer of American Lumber Company. This company is now devoting its entire large plant to the manufacture of mantels and furniture, having recently discontinued the lumber part of its business.

THE COLUMBIA FURNITURE COMPANY.

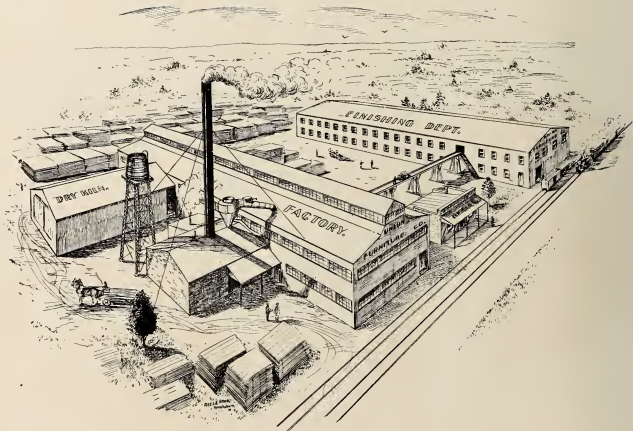
Successor to High Point Coffin and Casket Company.

This thriving industry has as its officials such sterling business men as Mr. J. A. Lindsay, President; and Mr. Charles Ragan, Secretary and Treasurer.

It was organized in June 1897, and from the start took a first place among the factories of the kind in the South. It manufactured medium and high grade coffins and caskets, and the product is known for beauty of design and finish. Mr. R. A. Wheeler after running the company successfully for five years sold his entire interest to Mr. Charles Ragan, who became general manager. Mr. Ragan having had ten years experience in the furniture business decided recently to change the entire line of the factory and is now turning out a line of goods in medium and fine grade suits, odd beds, odd dressers and chiffoniers which find a ready sale on the market. A few months ago the name of this company was changed from the High Point Coffin & Casket Company to The Columbia Furniture Company.

Mr. Ragan, who is also Secretary and Treasurer of the Eagle Furniture Company, brings to this new enterprise large business experience and energy, and there is no doubt that the well established reputation of the company will not only be preserved in his hands, but pushed forward to further success.

The plant is located on the main line of the Southern Railway, has convenient sidings to its ware-rooms



Factory Union Furniture Company.

HIGH POINT AND HER PROGRESS.

and factory. It consists of offices, factory, finishing and storage departments, oil-room, steam plant kilns, and lumber yards.

The company has opened the eyes of Northern men by the saleable goods it turns out, and by the moderate prices at which they are supplied to the trade.

UNION FURNITURE COMPANY.

The Union Furniture Company was organized in 1899, with a capital of \$20,000, the company being composed of some of our most experienced business men. It has one of the best plants in the city and turns out suites, odd dressers and odd beds of medium grades. These have always found ready sale on account of their up-to-date style and excellent structure and finish.

For four years the company was under the management of Mr. J. H. Millis, who retired last January. His successor is Mr. A. Sherrod, (who is not a stranger among the manufacturers here, having managed and owned an interest in the High Point Chair Company for several years), is the secretary and manager. Mr. Sherrod retired from a successful merchandise business at Hamilton, N. C., when he came to High Point to take charge of the chair company. He returned to his eastern home two years ago, but having once caught the manufacturing fever, he came among us again in a short time and bought a large interest in the Union Furniture



Mr. A. Sherrod.

Company. Mr Sherrod is a business man of recognized ability and worth, and the company will continue to prosper in his hands.



Scene on Greene Street.

TOMLINSON CHAIR MFG. COMPANY.

One of the most flourishing chair manufacturing plants in the South is that of the Tomlinson Chair Manufacturing Company. This company was organized in 1900, with S. F. Tomlinson, President, and S.

H. Tomlinson, Secretary and Treasurer. The plant is located on the main line of the Southern Railway, and is complete in every department. The product of the factory is by far the most diversified of any chair factory in the South, as to the number of styles. The company makes nearly 200 patterns of high grade chairs, rockers, cradles and tables; in quartered oak, maple and birch. Many styles are upholstered with spring seat and back in leather and other fine upholstery goods. Some of these chairs and rockers sell as high as \$12.00 each, and are handsome pieces of furniture. The high grade finish of these goods, coupled with the superior workmanship, have found for them a place among the very best trade in the Union, and the company has an established trade in nearly every state, as well as in Mexico and Cuba. For a time it was a question with Southern furniture manufacturers whether it would be advisable to make high grade goods in the South, but the unprecedented success of this firm leaves no doubt and marks a new era in the business in this section.



Mr. S. H. Tomlinson.

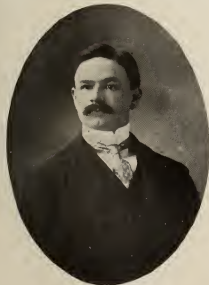
best equipped furniture men in the State. He carries on this large business with a system which is creditable both to himself and the company. The success of the company is due to his fine business qualifications, being a man of energy and promptness, and is well versed in all business matters. Mr. Tomlinson began business in High Point as accountant in the Commercial National



Factory High Point Buggy Company.

HIGH POINT AND HER PROGRESS.

Bank. He resigned this position to return to Guilford College where he graduated in 1898. He returned to High Point and was salesman for the Globe-Home Furniture Company for two years, afterwards establishing the Tomlinson Furniture Selling Agency. This interest he sold in order to give his entire attention to the Tomlinson Chair Manufacturing Company.



Mr. H. A. White.

being reared in the Northeastern part of the State. He spent four years in New York State as manager of a boarding school, and attracted by the enterprising spirit of our city moved his family to High Point in 1901.

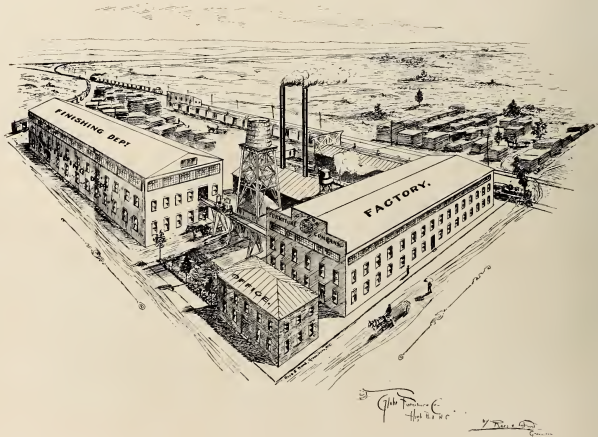
THE HIGH POINT BUGGY COMPANY.

The High Point Buggy Company was organized in December, 1901, and began business the following spring with a capital stock of \$24,000 paid up. J. Elwood Cox, President; A. M. Briggs, Superintendent and Vice-President; H. A. White, Secretary and Treasurer.

The High Point Buggy Company has two two-story buildings with floor space of about 21,000 square feet. It does a wholesale manufacturing business in medium and high grade buggies, surreys, road wagons, wire and wood wheel runabouts, bike wagons, phaetons and delivery wagons, etc., etc., also does a general vehicle repair business and rubber tiring in connection with building the new work.

The three Briggs Brothers, natives of Guilford county, who have a life time experience in the vehicle business and who are skilled artisans in their respective departments, attend to the mechanical construction of the output.

Mr. White, the business manager, is a native North Carolinian,



Factory No. 1 Globe-Home Furniture Company.
This factory has been greatly enlarged since this engraving was made. This and other buildings occupy the entire square.

HIGH POINT AND HER PROGRESS.

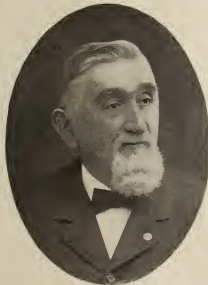
The business of the company is increasing very rapidly and High Point buggies are becoming known and recognized far and wide. The vehicle industry of our town is taking on an importance that is by no means small. With a wheel factory almost ready for operation and a car works to be located in our midst, High Point bids fair to become one of the leading centers of the vehicle industries in the South.

THE NORTH CAROLINA WHEEL COMPANY.

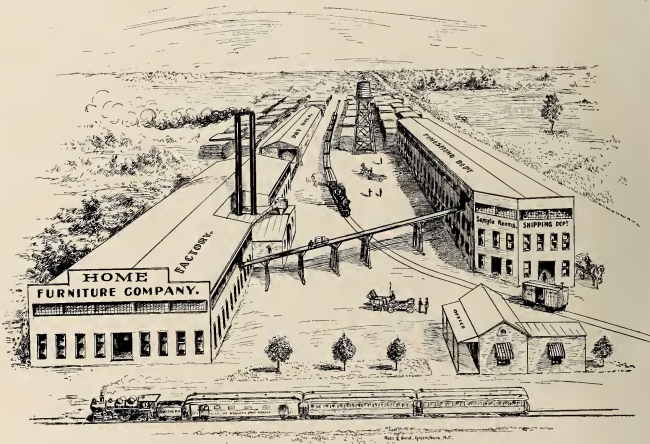
One of the recent manufacturing plants established here is the North Carolina Wheel Company, which is now ready to begin business. This company will make carriage and buggy wheels and has behind it an experience of fifty years or more. The officers are Geo. H. Briggs, President; O. N. Richardson, Vice-President; C. M. Hauser, Secretary and Treasurer, D. J. Marston, Superintendent. The Messrs. Briggs, who are largely interested in the factory have been manufacturing wheels and vehicles in Amesbury, Mass., for a great many years and have great faith in the business just inaugurated here.

The factory is situated in the eastern part of the city and has ample ground for a large plant which is anticipated for this business.

The wheel industry of this class is altogether a new line of work in the South. There is a wide field for the work properly done as in the older manufacturing districts North and this company has the assurance their goods will be equal to any.



Mr. Geo. H. Briggs.



Factory No. 2 Globe-Home Furniture Company.

THE CONTINENTAL FURNITURE COMPANY.

The Continental Furniture Company was established in January, 1902, with an authorized capital stock of \$100,000. The largest individual stockholder of the company is Mr. F. N. Tate, who is President, Treasurer and General Manager. A good portion of the stock



Mr. F. N. Tate.

is owned by Charlotte capitalists who have long had their eyes on High Point, watching for an opportunity to invest in some of its successful enterprises. The product of this factory consists of fine grade chamber suites, chiffoniers and sideboards and it has already established a trade throughout a large portion of the United States, and has also opened up a trade with the principal dealers in Cuba.

The number of men employed at this plant will average about eighty and the majority of them are skilled mechanics.

Mr. Fred N. Tate was born in Canada and moved to North Carolina when he was a small boy. In 1887 he was appointed clerk in the freight depot and so proficient did he become in the work that in 1891 he was appointed agent. He made many improvements in the service and became one of the ablest men in it. This was recognized by the company when a few years later he was appointed agent at Charlotte, the most responsible position of that character in the service. Mr. Tate remained at the head of that office until the summer of 1902, when he resigned to return to High Point at the head of the Continental Furniture Company, which company he organized. Mr. Tate has acted as member of the School Board, a member of the Board of Aldermen, Secretary of the Board and in May of this year was elected again as a member of the City Council. He is among our best business men and conducts a successful manufacturing establishment.



Residence Dr. W. G. Bradshaw.



Residence E. A. Bencini.



Residence F. N. Tate.

AS A RESORT.

High Point has never been put forward by her people as a resort, but notwithstanding this there are hundreds of visitors here every winter and summer. Several years ago a hotel was built here for the accommodation of sportsmen who found game plentiful and for a time the Field Trial Clubs had their meetings here every winter. This led to the impression on the outside that the principal products of the town were quail and bird dogs. But incidentally these meetings here proved very helpful. While attending these meetings very prominent business men had an opportunity to judge of this splendid climate, where the weather is never severe and now many years after the Field Trial Clubs have gone to less important places, the fruits of the observations of our visitors are seen on every hand. There are scores of individuals who come with their families every winter while four of the wealthiest men North have built houses and lodges near the town and have made their headquarters here.

A few miles South of the town Mr. W. Gould Brokaw has built a lodge which has cost him no less than \$50,000. He has erected picturesque houses, log cabins and hunting boxes on the place which are fitted out in costly, modern style. In connection with the lodge is 30,000 acres of hunting ground on which Mr. Brokaw has exclusive privilege.

Only a mile from town Mr. George Gould has erected kennels and established headquarters. Two years ago he sent his agent here who laid out plans for the present lodge. It is expected that larger quarters will be provided. Mr. Gould has privileges on several thousand acres.

REAL ESTATE.

High Point has never gone into the land company business with a view to getting up a boom. Several years ago land companies were organized here to open up some unimproved property. These lots sold for a nominal price and the outcome is that both sections of the city in which the companies operated are



Residence Dr. D. A. Stanton.

HIGH POINT AND HER PROGRESS.

largely built up and the remaining lots unoccupied are in demand. Mr. A. E. Tate has charge of one of the companies and Mr. W. C. Jones the other.

COMMERCIAL.

High Point is fortunate in its commercial policy. In a community where there are so many factories the absence of factory stores is a matter of congratulation for the town. We have nothing to say against such stores because in some places they are as much a necessity as the factory itself. But High Point has never believed in them for High Point, and it has had a good effect. Here the way is left open for any who may wish to compete for this large trade, and among our citizens some of the best and most substantial are among our merchants.

They do a cash business which is necessarily a safe business. It has been said by leading commercial agencies that there have been fewer failures in High Point during the past fifteen years than any town of the same population in the State. There are scarcely any on record.

The trade comes largely from operatives in the factories, augmented by a good back country business. While the latter is not so large as it was before the town got to be a railroad centre it is good, and the little we have lost by the small store along the new railroad, we have gotten back ten fold through the factories that are helped and encouraged by additional railroad facilities. This branch of business in High Point is so conducted that it counts for much in the way of progress. Some of the stores will do credit to a town much larger in population; they leave nothing undone which would add convenience and comfort to the customer. The best service always goes in High Point and the merchants were the first to find this out.



New Freight Depot.

RAILROADS—SHIPPING.

High Point is situated on the great Southern Railway, 302 miles from Washington and 300 miles from Atlanta, a half way point. The local affairs of the road are in charge of Mr. Cauthen.

There are fourteen passenger trains daily which includes some of the finest in America. All of the through vestibule trains between New York and Florida is part of the service furnished the town. It has been said that High Point has the best passenger service of any town of the same population on the road.

High Point is also the terminus of High Point, Randleman, Asheboro & Southern Railroad, a branch road that runs 28 miles south. At this point connection is made with the A. & A. which connects at Aberdeen with the great Seaboard system. This short road gives High Point a Southern outlet, but is part of the same system as the main line.

It is difficult to give an accurate estimate of the shipping done. The tonnage has increased so greatly of recent months that the Southern Railway Co. has not only had to increase the side tracks here for four miles or more, but they find it necessary to keep a special engine here all the time in order to place raw material and take out the manufactured goods.

The Raleigh & Western Railroad has already been surveyed from Cummock to Winston via High Point and the business men look for this road with a degree of assurance. It is backed by one of the through lines of the South.

The Southern is now erecting a commodious freight depot of brick and the plans have also been drawn for a handsome passenger depot.



Water Works Station.

ELECTRIC LIGHTS AND WATER WORKS.

High Point manages its own affairs. Our electric light system has been a subject for discussion among many towns in this and other States.

High Point was among the first towns in the South to adopt the policy of municipal ownership in the matter of electric lights. The incandescent lights are furnished by the city to private parties at a reasonable rate and the service is in general use in the factories, stores and private houses. One of the objections that is urged against municipal ownership is that the service as a rule is not as good as it is when furnished by private parties. High Point has had little trouble of this kind, the service given by the city giving general satisfaction. It is with a municipality as with an individual, it pays to get the best. This policy continued for a number of years advantageously to the city. When a power house was established here by private parties, the city contracted for power for a term of five years.

WATER WORKS.

As will be seen elsewhere the city has just completed a system of water works that would do credit to a population of 15,000. The water is gotten from a reservoir fed by two large springs and filtered before it goes into the main pipe. It is the judgment of experts that High Point is exceedingly fortunate in its water supply.

FINANCIAL.

The success of a town depends largely upon its financial institutions. They are not only an index to the amount of business carried on in a community but in most cases they are the forerunners, inspirators to business. If we go into the avenues of trade and traffic it can be readily seen that the solid financial institutions of a community contribute largely to its success. They are the head centers from which is sent out



The Elwood.

HIGH POINT AND HER PROGRESS.

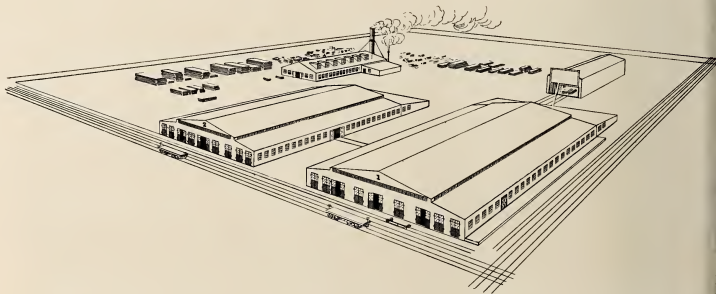
the leaven which returns after a time with increase. In order to show how signally blessed is High Point along this line we have only to review the work of our excellent banks for the past few years which appears elsewhere. Besides the Commercial National Bank of High Point and the National Bank of High Point, there is a branch of the Wachovia Loan & Trust Company of Winston, which is doing a good business.

Mr. M. J. Wrenn has in contemplation the establishment of a State bank at an early date of which he will be the president.

THE NEW ELWOOD.

One of the main troubles heretofore has been the lack of adequate hotel accommodations. The two hotels already here while serving a good purpose to travellers generally, have not specialized for the tourist trade. This lack, we are pleased to say, has been supplied by Mr. J. Elwood Cox in the erection of one of the most up-to-date and beautiful hotels to be found in the State—"The Elwood," an engraving of which may be seen on the opposite page of this book. It has been leased to F. H. McAlpine & Co., among the best hotel men in America, the men who have so well pleased the thousands of tourists who visit Winnepesaukee Lake in the Summer. Under their wise management we are confident that High Point will soon be visited by many of those who have hitherto much desired a half-way stopping place on their return from the South in the Spring. The budding loveliness of High Point and its environs at that time of the year is well known and will be sure to charm those who visit us at that time.

The Elwood is not only an attractive place for the tourists but from the day of its opening it has had a large patronage among the travelling salesmen who are highly pleased with its fine equipment and splendid service. It is said by some of the best travelling men who have been sheltered under its roof, that there is no hotel in the South that surpasses it in point of service. The building has 60 rooms with baths on every floor besides many private baths. It is heated by steam and lighted by electricity. The rooms are furnished with hair mattresses and handsome iron and brass beds and imported rugs. The office and dining room are specially attractive and in keeping with other fine appointments. The proprietors are succeeding nicely.



Factory Southern Car Works.

THE JARRELL.

Jarrell's Hotel is a more moderate priced hostelry. It is a wooden building of mammoth proportions. Mr. Burns, the present proprietor, is a popular host and sets a good table.

THE SOUTHERN CAR WORKS.

The most recent movement for the establishment of a manufacturing plant here was in April 1903. A company of home men joined the Messrs. Briggs, of Amesbury, Mass., and organized the Southern Car Works, a company capitalized at \$75,000. This will be an enormous plant and will make electric street cars, a line of goods which has never been attempted before in the South. There is no plant of the kind South of Wilmington, Delaware, or East of the Mississippi river. The grade of goods manufactured will be the typical American product second to none in the Union. Mr. Briggs, the secretary and treasurer, is a manufacturer and a business man of wide experience, having been connected with the large plants of Amesbury since he was a boy. He has been a successful manufacturer on a large scale and understands thoroughly the line of goods which this plant will put upon the market. He is welcomed in High Point by the large number of manufacturers.



Mr. Ed. R. Briggs.

THE BELLEVUE.

The Bellevue Hotel is run by Mr. George T. Leach, the owner. This hotel has a good reputation among travelling men and is well patronized. For many years the Eastern Field Trials Club made its headquarters there.



Water Tower.

DR J. W. BURTON

Was born in Davidson county, 1847, and remained on his father's farm until he was twenty years old, when he went to Olin, Iredell county, as a clerk in a store. While a clerk he read the medical course through twice. He read medicine for two or three years. In 1870 he entered the College of Physicians and Surgeons, Baltimore, Md. The institution then went under the name of Washington University. He graduated from there in February, 1872, and commenced the practice of medicine in High Point in April 1872, remaining until 1876, when he went to Bently, Ills., remaining there until August, 1880, when he returned to High Point.



Dr. J. W. Burton.

number of years agent of the Southern Railway Co. here and resigned to take up a line of manufacturing. He is now actively engaged in the wholesale grocery business. For two years he has served the city as Secretary of the Board of Aldermen and City Treasurer.

MR. A. J. DODAMEAD.

Mr. A. J. Dodamead was for a



Mr. A. J. Dodamead.



Factory Myrtle Furniture Company

OFFICERS THE SNOW BASKET COMPANY.

The managers of Snow Basket Company are Mr. W. B. Snow and Mr. C. L. Wheeler. They suc-

ceeded Capt. W. H. Snow in the manufacture of the celebrated Snow Basket and have done well. Mr. Snow is a grandson of the late Capt. Snow and a son of Mr. E. A. Snow. He was reared in High Point and is popular with his hosts of young friends. Inheriting in a large measure the genius of his father, in a mechanical way, and having taken a special course in mechanics after being reared in the shops, makes him well qualified to pursue any line of manufacturing. He will be largely interested in the new car works to be established here.

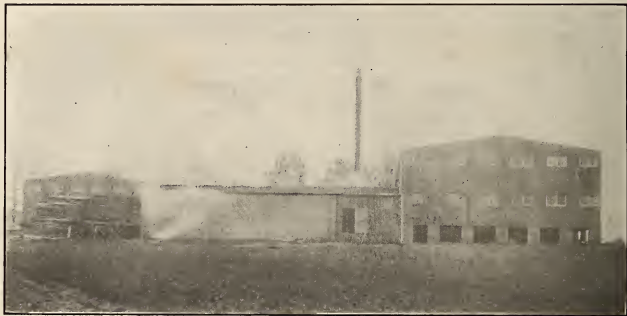


Mr. W. B. Snow.

and manages it successfully. He is as young as his associate, both having just obtained their majorities. He is a son of Mr. R. A. Wheeler and has a large connection over the county. Mr. Wheeler is a bright young man of quick business ability.



Mr. C. L. Wheeler.



Factory Smith Furniture Company.

THE HIGH POINT POST OFFICE.

The post office department of any community is the measure of business of that community. In the business growth of High Point there is no evidence at hand more convincing than a comparative statement from the postoffice.

In 1900 the annual receipts at the office were \$7,000 and increased to \$14,000 in 1903. There was an increase in the receipts of \$1,997 in 1902.

In February 1903, Mr. W. B. Steele, who was chairman of the County Executive Committee of his party, was appointed Post Master and makes a very acceptable officer, improving the office in many ways. His assistant is Mr. Byron White. There are two clerks and three Free Delivery clerks—these constitute the force at the office.

Mr. Steele has held other responsible positions with the Government, several times in the Revenue service and before being appointed Post Master was Supervisor of the census for the 6th North Carolina District. He has been a resident of High Point 12 years and is largely interested in real estate.

THE HIGH POINT STEAM LAUNDRY.

Mr. Fred P. Ingram is the owner and manager of the High Point Steam Laundry. With an energy and ambition rare in one of his age, he has pushed this business until in point of service and equipment it is second to none. It is well patronized as it deserves to be. Mr. Ingram is progressive in all of his dealings and keeps the plant fully up to the standard.



Mr. W. B. Steele.



Residence H. W. Fraser.

DR. JOHN L. MOORE.

Dr. John L. Moore, who recently located in High Point, is a native of Northampton county, North Carolina, where he remained until acquiring a primary education. He attended Yadkin College and afterwards took the course of medicine at Baltimore, where he graduated in 1886. He practiced his profession five years in Bertie county successfully. He located in Wake county in 1891 and soon built up a large practice. He served Wake county as coroner and was the local surgeon for the Seaboard Air Line Railroad Co. He is a member State Medical Society.

Dr. Moore has been twice married; his first wife was Miss Lilly Mason Mallory, daughter of Judge R. M. Mallory, of Brunswick county, Va. His second wife was Miss Annie E. Dunn, of Wake county, who belongs to one of the largest and most influential families in that county.

Dr. Moore entered at once into a successful practice when he located here in May, 1902. Soon after locating he and Dr. D. A. Stanton formed a co-partnership which relation continues to exist satisfactorily to both.

J. E. JONES, PHOTOGRAPHER.

There is nowhere in the South a better equipped art studio than that of J. E. Jones, the photographer. He does a high class of work both in the commercial and furniture line that cannot be excelled. Most of the

excellent views represented in this book are the work of Mr. Jones.

Mr. Jones has been a citizen of High Point for about 12 years and during that time has built up a large business. He is assisted in his voluminous work by his two brothers, competent men.



Dr. John L. Moore.



Birdseye View of Main Factory District.

THE HIGH POINT ENTERPRISE.

Very little can be said for a newspaper other than what it has proven itself to be in a community. It is either a potent factor for good, wielding an influence on the side of right and a leader in all legitimate enterprises, or it is a failure and a burden. The Enterprise was established 24 years ago and at once became the "organ" of the community. Few towns of so small a population attempted to support a newspaper, but it can be said to the credit of both paper and people that the Enterprise has been a success from the beginning.



J. J. Farriss.

In 1888, the present owner and editor, J. J. Farriss, purchased the paper from E. D. Steele. At that time there was not a thoroughly independent paper in the State. In fact, there were few communities, blameless perhaps in the fault, would or could allow it, so strong were political lines drawn. But the policy was fixed and pursued with a fairness that convinced the citizenship that it was for the best. Political papers were not objectionable for political purposes, but High Point had another work to do, as the Enterprise believed, and it is acknowledged that the benefit has been reaped. With almost solely two ideas to carry out—give the news and build up the community in advocacy of manufacturing plants—the Enterprise has forged ahead and tried to do its full duty. There were times when the paper might have "dressed better" and blown the trumpet but the editor had gone to the funeral of so many such ventures "dressed in their Sunday clothes," that he thought it better to suffer and live.

The largest department connected with the Enterprise plant is the Job Printing Department. The owner has given this department his special attention for the last 15 years, keeping in touch with the needs of the factories and other enterprises, and has spared neither time nor expense in keeping pace with the



Birdseye View of East High Point.

The High Point Enterprise.

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The Boys Are Marching

Hancock's Shoe Store
125-127 N. C.

requirements of the community. About a year ago, in February, 1903, the office was thoroughly equipped with the finest grade cylinder presses and other machinery, and the latest styles of type, which fitted it for the higher grade work of the manufacturing plants and the printing here of the Southern Furniture Journal, of which publication Mr. Farriss was a promoter. The plant has been seen by some of the most progressive publishers in the State all of whom have said that it is a credit and help to the business interests of the community. It is the intention of the owner to make the office second to none in the South in point of service and equipment. To this end the Enterprise building, a cut of which is here given, has recently been enlarged by adding a second story and fitting up nice business offices. The proprietor will take this means of returning thanks to the business men of the town for their loyal support of this department of his work here. That such support will be merited, can only be proven by furnishing to the community a plant in keeping with the business interests of the city and a class of work second to none. The plant is run by electricity and manned by thoroughly skilled workmen. Mr. Farriss was born in Raleigh where he



\$1.00 Omega old
cups, choice \$20

New Modeling
Tops that are an essential wardrobe item this year will be in metallic and pearl. Pearl V-neckline for the 12-00's, comes.

United here is good.
Nations apply the
culture, plus most
things, all over the

C. SCARBATT,
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Long-term debt	\$1,200
Total liabilities	\$2,800
Equity:	
Common stock	\$1,000
Retained earnings	\$1,000
Total equity	\$2,000
Total assets	\$4,800

1954-1955: 100%
 1956-1957: 100%
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1. The first step is to identify the problem.
 2. The second step is to define the problem.
 3. The third step is to analyze the problem.
 4. The fourth step is to develop a solution.
 5. The fifth step is to implement the solution.
 6. The sixth step is to evaluate the solution.
 7. The seventh step is to monitor the solution.
 8. The eighth step is to maintain the solution.
 9. The ninth step is to improve the solution.
 10. The tenth step is to document the solution.

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Advertisement



Looking Up North Main Street.



ment, then as now, was under the management of Col. Fred A. Olds. Since his residence in High Point Mr. Farriss has confined all of business energies to the Enterprise.

went through the excellent Graded Schools of that city, under the superintendency of Capt. John E. Dugger. A few months later he was given the position as the first page in the Legislature of North Carolina, under Mr. John H. Hill, of Randolph. In this capacity he served four terms, until "long pants" debarred his further service. While yet a boy he went as private secretary to Col. L. C. Jones, Superintendent C. F. & Y. V. railroad and remained with him two years or more and until he entered Wake Forest College. Here he pursued a literary course for three years. During vacations of his college course Mr. Farriss did local work on the Raleigh News and Observer, The Progressive Farmer, Farmer and Mechanic, under Capt. Randolph A. Shotwell who was a personal friend. He was also correspondent for the Richmond Dispatch, which depart-

AS A SUMMER AND WINTER RESORT.

Although High Point is known financially as a manufacturing town, its fine climate, winter and summer, has constituted it a most desirable place for those seeking cool nights in the summer and mild days in the winter.

MISCELLANEOUS.

Among the helpful agencies in High Point, as in other progressive towns, are the large number of secret organizations which are doing a good work. The Masonic order, Odd Fellows, Knights of Pythias, Jr. Order U. A. M., Elks, Red Men, (among the older orders,) and others have large and influential memberships and have their lodge rooms attractively furnished. To go into a detailed statement of good accomplished by these orders, would require more space than could be given here. Much interest is taken in the affairs of each, which is an indication that great good is accomplished.

The social club interest has a beginning here in the Chattawka Club which is maintained by some of the younger men of the community. They have nice rooms fitted up in the Stanton-Welch building and their public entertainments have attracted attention. There is a movement on foot now to organize a club composed of manufacturers and other business men of the community. This organization will in all probability erect a building.

THE FURNITURE COMMERCIAL AGENCY (RED BOOK).

The Furniture Commercial Agency better known as the Red Book is under the management of Mr. R. J. Fale who has an able corps of assistants to help conduct the work. The agency was established here in March, 1900, and has a large number of subscribers. Their offices are in the Stanton-Welch building.

The Furniture Commercial Agency Company also conducts a Law and Collection Department, in charge of an attorney, who devotes his whole time and attention to the business of the Agency.

THE HIGH POINT ICE & COAL COMPANY.

There are few towns in the South of the same number of inhabitants as High Point that support an ice factory. A year or so ago a large plant was erected here by home men and we learn that it is on a paying basis. It is well equipped in every way and the superior quality of the product demands a trade on the outside.



Building High Point Ice & Coal Co.

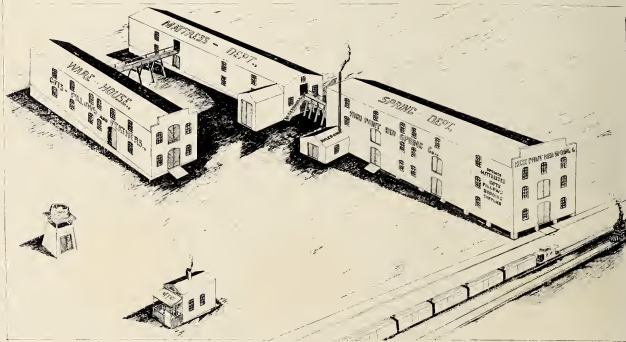
Department and makes an excellent officer, having had experience in the business in the past.

THE FIRE DEPARTMENT.

Since the establishment of the Water Works system, High Point has two excellent fire companies. Although not a year old the companies are fairly well equipped and well manned, all the members of the two companies taking great interest in their work. There are plans on foot now to make an extended improvement in the equipment. Mr. A. B. Horney is chief of the Fire

THE LYON FURNITURE AGENCY.

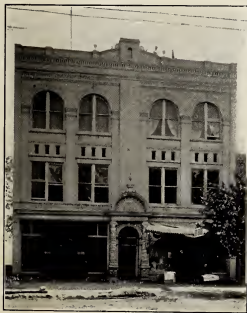
The Lyon Furniture Agency was founded by Robert P. Lyon in 1876. It was a pioneer among special Commercial Agencies, and has, since its organization, been regarded as the Standard Commercial Agency in the Furniture World. It has today the largest subscription list of any Furniture Commercial Agency, its subscriptions in the United States numbering over 1200. The office of the general manager, Mr. Robert



Factory High Point Bed Spring Company.

HIGH POINT AND HER PROGRESS.

P. Lyon is in New York, with branch offices of the Agency at Chicago, Ill; Philadelphia, Pa; Cincinnati, Ohio; St. Louis, Mo.; Grand Rapids, Mich.; Jamestown, N. Y.; Boston, Mass.; and High Point, N. C.



The growth of the furniture manufacturing industry in the South, and especially in High Point, made this a fine field for the establishment of a branch office, and in April of 1900 this office was opened as a branch of the Philadelphia office. Its progress and unparalleled success, under the able management of Mr. Wescott Roberson, has put it upon equal footing with its parent office, and Mr. Roberson is now Southern manager of the Agency. The High Point office, though the youngest in the system, has over a hundred subscribers, and is still making great gains along that line. Much of this success is owing to the able legal talent which the Agency possesses in the person of its manager, whose judgment and opinions are used in the large collection business which it handles, as well as in estimating the property rights of those whose ratings are compiled.

The office force is another strong feature, being composed of a corps of able and experienced assistants, under the leadership of

Showing Rooms Lyon Furniture Agency, 2d Floor Mr. Thos. M. Robertson, chief clerk, who was formerly private secretary to the General Auditor of the Seaboard Air Line.



Interior M. P. Church.



W. C. Boren.

W. H. Ragan.

J. A. Davidson.

W. C. Tucker.

Board of County Commissioners.



J. J. Farriss.

H. W. Kronheimer.
OFFICERS SOUTHERN FURNITURE JOURNAL CO.

Wilber Jones.

THE SOUTHERN FURNITURE JOURNAL.

The Southern Furniture Journal is published in High Point, just where it should be, in the chief furniture manufacturing town in the South.



The first number of this now widely-known paper appeared in April, 1901. Three experienced newspaper men saw that there was an opening for such a journal, they formed a co-partnership, and subsequently organized themselves into an incorporated company. The board of directors elected Mr. Wilber Jones, president; Mr. J. J. Farriss, vice-president, and Mr. H. W. Kronheimer, secretary and treasurer. Mr. Kronheimer was made editor; Mr. Jones, manager and Mr. Farriss, publisher.

From its inception the Southern Furniture Journal has been a pronounced success. It is not local in its scope, but stands for the entire South and has the full confidence and hearty support of the whole section. It always contains live, valuable and interesting matter; is a model typographically, and is imbued with that enterprise that is bound to win out.

Though comparatively young it has attained a place in the fore-front of furniture journalism in the United States. The trade in all parts of the country give it the highest praise.

The Southern Furniture Journal has been a factor in the growth and development of the furniture industry in High Point and elsewhere in the South.

THE MYRTLE FURNITURE COMPANY.

This company was organized in 1899, and the plant—one of the best in the trade—was constructed at once. It is located in the Western part of the city, on the main line of the Southern road, and its great iron machinery room, 100x100 feet and its warehouse and finishing rooms 60x100 feet, two stories in

HIGH POINT AND HER PROGRESS.

height, and a third one 60x100, make a fine appearance. The line of furniture which this company is now placing on the market, by the car load, is roller top desks. It also manufactures an excellent grade of china closets. So excellent is the workmanship of the roller top desks, especially,



turned out by this company, that it finds no difficulty at all in successfully competing with others, most of which are from the old companies of the North and West. For 19 years Mr. Henry W. Fraser, who is the manager and principal owner of this fine plant, engaged in cotton manufacturing, before he came to High Point. Mr. Fraser was born in Montgomery county. His first venture in the manufacture of furniture was with Mr. J. P. Redding, of the Alma Furniture Company, in 1895. He severed his connection with that company and organized and built the Catawba Furniture Co., at Marion. He was not satisfied, however, until he had returned to High Point, the furniture market of furniture markets, and constructed the Myrtle plant.



Residence of P. L. Payne.



